

LOWER

Degree of Care Transformation & Financial Sustainability

HIGHER

ORGANIZATIONAL CAPABILITIES

STRATEGIES & INITIATIVES

ORGANIZATIONAL CAPABILITIES		STRATEGIES & INITIATIVES			
People/Culture					
Governance	Review Governance	Adjust Board Composition		Educate Leadership	
Strategy and Structure	Review Strategy by Segment				Bend Cost Curve
Management	Align Executive Leadership	Develop Common Plans and Goals		Align Incentives	
Physicians	Educate	Assess Performance		Align Compensation	
Staffing and Skills	Assess Needs	Plan Attritions	Add Staff Strategically		Educate
Communication and Culture	Deliver Value Message	Educate	Engage Stakeholders		Align Incentives
Business Intelligence					
Clinical Information Systems	Implement EHR, All Settings		Establish Alerts		Establish Disease Registries
Financial Reporting & Costing	Directional, Limited		Precise, All Settings		Longitudinal
Performance Reporting	Core, Process Measures		Strategic Measures		Outcomes
Analytics and Warehouses	Review Data Governance	Integrate Clinical, Financial Data		Develop Analytics	
Performance Improvement					
Process Engineering	Identify Methodology(ies)	Establish Cross-Functional Forum		Initiate Efforts	Utilize Data
Evidence-based Medicine	Patient Safety	Readmissions and Hospital-Acquired Conditions		Standards, Protocols	High-Risk Care
Care Team Linkages	Measure Primary Care Access	Expand Primary Care		Right-Size Specialty Services	
Stakeholder Engagement	Create Transparency	Educate Patients	Share Decision Making		Partner Strategically
Contract & Risk Management					
Financial Planning	Rolling Calendar	Update Cash Flow Planning		Update Capital Budgeting and Capital Access Planning	
Financial Modeling	Maintain Short-Term View		Conduct Multifactorial Scenario Planning		
Risk Modeling	Analyze Profit/Loss	Estimate Financial Exposure		Utilize Predictive Modeling	
Contracting	Negotiate Prices	Partner with Quality	Experiment with Value-Based Payment (VBP)		Partner with Payers