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## *Company Profile*

**Healthcare Outsourcing Network, L.L.C. (HON)** is a national revenue cycle management firm headquartered in Denver, Colorado. We operate on the basic principles of providing superior customer service, building client relationships, and exceeding the revenue needs of our clients. We specialize exclusively in healthcare and serve providers of all sizes and demographics in multiple regions of the country. HON provides both self-pay and insurance follow-up services, and has a customized revenue recovery program that capitalizes on state-of-the-art technology and effective customer service. We are owned by two attorneys who specialize in healthcare and are able to provide legal advice, policy drafting, and assistance complying with changing healthcare laws.

## *Session Titles*

- Current Revenue Cycle Legal Issues, Including IRS 501(r) Final Rules
- HIPAA Update—Issues and Compliance Strategies
- The ABC's of the HIPAA Privacy Standard
- The ABC's of the HIPAA Security Standard
- Account Recovery Techniques for the Business Office
  - Effective Strategies for Collecting Your Self-Pay Receivables
  - Effective Strategies for Recovering Your Insurance Receivables
- Fair Debt Collection Practices Act and Fair Credit Reporting Act Compliance for Creditors—What You Don't Know Can Hurt You
- Third-Party Billing and Collection Partners—Their Use and Management
- Billing and Collecting from the Uninsured—Policies and Procedures for the Business Office
- Improving Customer Service and Patient Satisfaction
- Red Flags Rule Compliance
- Effective Call Center Strategies

## *Contact Us*

For more information on **Healthcare Outsourcing Network, L.L.C.** speakers, please contact:

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