

CBSC Element	2011-12 Goals	2011-12 Weight	2012-13 Weight	2012-13 Goals Regional Executive Council Approved 11/6/2011
Education	Lesser of 14.2 hours/member or 0.5% growth	25	30	Lesser of 15.9 hours/member or 0.5% growth ⁽¹⁾
Membership	Equivalent of HFMA overall count (+0.8%)	25	20	Equivalent of HFMA overall count (+0.4%)
Member Satisfaction	55% very or extremely satisfied	15	15	Lesser of 60% very or extremely satisfied or 5 percentage points improvement over the prior year's score
Certification	% certified members = national average (7.9%) OR 1 more exams taken than taken in previous year	15	15	% certified members = May 1 HFMA average (8.2%) OR 1 more exams taken than taken in previous year
Days Cash on Hand	Between 150-600 days	10	10	Between 150-600 Days. Chapters in excess of 600 DCOH parameter but who achieve both education and membership satisfaction goals will receive credit for DCOH ⁽²⁾
DCMS On-time Reporting	Meet all DCMS chapter requirement due dates, report all education events and newsletters within the quarter in which they occurred.	10	5	Meet all DCMS chapter requirement due dates, report all education events and newsletters within the quarter in which they occurred.
Chapter Board Composition			5	Chapter Board composition to reflect 40% provider percentage. All chapters are grandfathered in and will receive 5 points for the 2012-12 year
		100	100	
Threshold Performance Level (TPL)		55 points	60 points	
	For 2011-12, Chapter Advancement Plans are required for chapters < TPL and strongly recommended if = TPL			For 2012-13, Chapter Advancement Plans are required for chapters =< TPL

⁽¹⁾ Regional Executive Council revised to 15.9 hours per member, June 2012. Strategic Planning Committee expected management to bring this metric back to Committee as 14.2 was exceeded in F2012

⁽²⁾ Council-approved DCOH Task Force recommendations: (a.) DCOH reporting period remain June 1 – May 31 (HFMA's fiscal year) and continue to use QuickBooks year-end audited financial data as source for calculating DCOH financial metric. (b.) Change method for calculating DCOH to that of using an average of a chapter's two most recent years of expenses as the denominator and using a chapter's current fiscal year's cash as the numerator. (c.) Keep DCOH base at 150; and cap at 600. (d.) Chapters in excess of 600 DCOH parameter but achieve both education and membership satisfaction goals receive credit for DCOH.