YOUR BUSINESS CHALLENGE
Your revenue cycle may perform well enough to keep your organization afloat today, but if your organization is like many others, the status quo can rapidly deteriorate as conditions change. It’s critical that healthcare organizations can access an immediate infusion of cash when securing financing, strengthening a bond rating, or maintaining current operations. Likewise, if patient financial services staff is burdened with a complex system conversion, or lacks the bandwidth to tackle receivables in problematic financial classes, experienced staff augmentation may be necessary. With reimbursement rates tightening and patients’ financial responsibility increasing, providers cannot afford to let A/R performance slip.

WHAT WE OFFER
Conifer A/R Management services resolve outstanding accounts receivable with high-impact engagements that help recover the revenue you’ve earned. Our solutions are designed to flex based on your cash goals and can focus on aging A/R in specific financial classes, or your entire A/R portfolio when your staff needs additional expertise and support. We help reduce your A/R backlog and assist you in implementing process, policy and system changes that will improve long-term performance.

CUSTOMIZE YOUR ENGAGEMENT TO FOCUS ON:
- Tackling the complexities of your denials, underpayments, and government audits, identifying root causes for clinical, technical, or administrative denials
- Prioritizing and collecting third-party and self-pay receivables, and submitting unbilled claims
- Managing the patient financial services responsibilities to provide improved A/R operational performance
- Increasing clean claim submissions and reducing aging denials and underpayments

Conifer A/R Management consistently achieves resolution rates of greater than 95 percent of assigned inventory by:

HELPING YOU:
- Recover uncollected revenue and reduce future denials
- Uncover reimbursement for uncompensated care, reduce bad debt and improve cash flow
- Supplement your staff for a one-time clean-up project, system conversion or longer-term safety net initiative
- Improve yield and reduce aging accounts receivable
- Lower the cost to collect and improve patient satisfaction
HOW WE'RE DIFFERENT

Peer Reviewed by HFMA®
Conifer A/R Management with the ConiferCore™ Revenue Performance platform is HFMA Peer Reviewed—the industry standard for recognition of effectiveness, quality, usability, value and client support.

Flexible, scalable A/R services
We structure your accounts receivable engagement plan to meet your specific needs—and anticipate changes. With more than 11,000 revenue cycle experts on staff, we can deploy additional skilled resources to address your organization's needs in real time.

Solutions by hospital operators for hospital operators
Conifer A/R Management is responsive to hospital operational needs because our revenue cycle management solutions were developed, tested and proven in one of the nation’s largest healthcare systems. Our DNA is healthcare; we’re not owned by payers, consultants, venture capitalists or technology companies.

Unsurpassed revenue cycle management experience
Conifer Health’s revenue cycle expertise is unmatched. We’ve handled collections for more than 30 years, provided services in more than 40 states and resolved more than $26 billion in patient revenues in 2014. The depth and breadth of our experience means there is virtually no A/R scenario we haven’t handled and successfully resolved.

A/R workflow automation
Conifer Health has developed and implemented nearly 40,000 automated workflow decision points into our proprietary ConiferCore™ Revenue Performance platform, which integrates seamlessly with your patient accounting system. These workflows were developed and tested based on the assessment of millions of actual hospital-processed transactions. These Six Sigma-based workflows automate work previously completed manually by collection staffs, allowing for both improved adjudication speed and operating cost reductions.