

NEWSCAST

Metro NY HFMA

Winter 2021

Volume 50, Issue 4

hfma
metropolitan new york chapter

hfma Your Challenge.
Our Mission. 20-21

VIRTUAL

61ST JOSEPH A. LEVI ANNUAL INSTITUTE

MARCH 10-12, 2021

11.5 EDUCATIONAL CREDIT HOURS

NYS Education Department Sponsor License # 000337

HFMA Metro New York Chapter is approved as a New York State CPE Provider in the area of specialized knowledge and applications. In accordance with the standards of the National Registry of CPE Sponsors the total credits have been rounded down. CPE Credits have been granted on a 50-minute hour.

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PRESIDENT'S MESSAGE

Happy February! I cannot believe I am more than half way through my term as Chapter President. I was told that the time would fly by and it has. Over the last several months, our Chapter has coordinated many educational programs, an evening of magic, supported a food drive, produced our first podcast and arranged an outstanding three day Annual Institute, with more programs and events planned before the end of the HFMA educational year on April 30th. We will continue Finance Fridays and Webinar Wednesdays ~ Revenue Cycle, featuring roundtable discussions. We are in the midst of planning several programs, including Women in Leadership: An Evening of Inspiration, Knowledge is Power: Securing Your Financial Health, and An Evening of Good Taste, an online cooking class. Please be sure to check our weekly email blasts for the latest events.



I am so fortunate to be surrounded by a number of chapter leaders, committee chairs, co-chairs and volunteers who I can truly count on. As I said during my speech at the Annual Business Meeting, this is not my year but OUR year. Our volunteers have shown tremendous strength and stamina in continuing the mission of HFMA to provide quality and timely educational programs. I recognize that it has not been easy, as they have juggled family obligations, the demands of working in the healthcare industry and their HFMA commitments. Putting forth education programs in the best of times is stressful and is even more compounded in our current state. To Cathy Ekbohm, VP of Education, Leah Amante, Alyson Belz and Robert Braun, who head up our General Education Committee: THANK YOU! I know it hasn't been easy for you, but you persevere and work well together and have done a great job over the past few months. I am looking forward to seeing what else you have in store. Shivam Sohan, thank you for always being at the ready to blast out our emails with only a moment's notice.

To the Annual Institute leadership team Chaired & Co-Chaired by Andrew Weingartner and Laurie Radler and assisted by Vice-Chairs Alyson Belz, Wendy Leo and Robin Ziegler: WELL DONE on putting together an excellent three day program. You may not know that the AI Committee begins planning this premiere event in July/August. To the Annual Institute Committee: THANK YOU! Your advice, opinions and input are incredibly valuable to formulating the institute and extremely valued. I am so excited to be a part of a wonderful program and relieved that I do not have to worry about the weather as we have in years past. Looking forward to March 10th, 11th and 12th! Please make sure to sign up ASAP to ensure delivery of your 3 in 1 gift boxes. Three boxes, one for each day's program, filled with treats to enjoy through the virtual AI.

PRESIDENT'S MESSAGE

Thank you to our Corporate Sponsors who have stood alongside and continued to believe in our Chapter. We could not carry on the HFMA mission without your support and generosity. To thank you for your continued support, the Executive Board voted unanimously to extend your corporate membership for the 2021-2022 year. I hope this small gesture demonstrates just how grateful we are to have you as a business partner.

Now that the days are getting longer, I am reminded that spring, the season of hope, is around the corner. Stay focused, stay positive and resilient, and always keep hope in your heart. We will get through this!

Warmest wishes,

Donna



EDITOR'S MESSAGE

More than twelve months ago, in January of 2020, the U.S. confirmed the nation's first case of what was then called the "novel" coronavirus. This nation's first case was a Washington state man in his 30s who had recently returned from Wuhan, China, which was at that time the epicenter of a seemingly distant illness that had killed six people. Today, in one year's time, the United States records over 27 million cases and more than 470 thousand deaths. What has transpired since that first case has really gone beyond what anyone could imagine. As a nation, we see leaders and organizations rising to the challenges this pandemic has brought. As an organization, we have witnessed HFMA and its volunteers rise to the challenges as well – not only rise – but move positively forward in delivering its mission to bring together executives and financial managers from provider organizations, physician practices, and health plan markets to collaborate and address the many financial challenges the US healthcare system faces today. I personally have not experienced a more challenging year in this industry and have found HFMA and specifically the MetroNY Chapter of HFMA to be an indispensable source for practical tools and industry news and perspectives over the past year. It may have looked like a seamless transition from live, in person events, to remote web based events, but I know the time and energy that went in to ensuring our Chapter could continue to be a valuable resource to our membership. I join our Chapter President Donna in saying thank you and congratulations for an amazing job to all our Chapter volunteers.



The cover of this edition of Newscast features the Chapter's largest web based event, the Joseph A. Levi 61st Annual Institute program. This year's Annual Institute will be a virtual Annual Institute held March 10th – 12th. The agenda is packed with educational presentations by national and local healthcare leaders that perfectly match the National HFMA Chairman's 2020-21 theme, "Your Challenge. Our Mission." If you haven't already registered, I would encourage you to do so without any further delay. As a special treat, gift boxes will be delivered to the first 300 who register BUT the team needs enough time to ensure the ability to deliver so please register as soon as possible to ensure you can participate in this special treat.

In this issue of Newscast we focus on the Medicare Cost Report and MAC Worksheet S-10 Audits. We appreciate all the articles that are submitted to Newscast, and as always, we invite all members and sponsors to submit articles of an educational nature for our Spring Issue.

We hope that the rest of the Winter moves forward in a way that you can enjoy. Punxsutawney Phil, the Seer of Seers, the Prognosticator of all Prognosticators, unfortunately saw his shadow this year and as the legend goes, this means we will have 6 more weeks of Winter. Let's hope that doesn't mean 6 more weeks of snow storms! The first official day of Spring is March 20th. With Spring comes the sprouting of the crocuses, the parading of newly-hatched goslings, and the move towards warmer weather!

Be well!

Alicia
aweissmeier@millermilone.com

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CHAPTER OFFICERS AND BOARD OF DIRECTORS

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Wendy Leo, FHFMA

Cynthia Strain, FHFMA

Jessica Daly, CRCR

Metro NY HFMA Newscast Spring Schedule

Electronic Publication Date

4/30/21

Article Deadline for Receipt by Editor

3/26/21

2020-2021 CORPORATE SPONSORS

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CHAPTER NEWS

IMPORTANT DATES

Upcoming Webinars

Feb 17, 2021 12:00 pm	STOP REVENUE LOSS DEAD, RECOVER MILLIONS ALREADY EARNED Hosted by HFMA National
Feb 18, 2021 3:00 pm	OVERCOMING THE “FEAR FACTOR” IN HEALTHCARE REVENUE CYCLE Hosted by HFMA National
Feb 19, 2021 3:30 pm	VIRTUAL PATIENT ACCESS: ENABLING YOUR NEW PATIENT REGISTRAR Hosted by HFMA Western Region
Feb 23, 2021 12:00 pm	USING REAL-TIME INTELLIGENCE TO BOOST PRODUCTIVITY THROUGH CYBERNETICS Hosted by HFMA National
Mar 2, 2021 3:00 pm	NAVIGATING 2021: THE COVID-19 IMPACT ON HOSPITAL PERFORMANCE METRICS Hosted by HFMA National
Mar 9, 2021 3:00 pm	KAISER PERMANENTE’S SECRET TO FINDING COVERAGE IN YOUR REVENUE CYCLE Hosted by HFMA National
Mar 10-12, 2021	METRO NY CHAPTER ANNUAL INSTITUTE (VIRTUAL CONFERENCE)
Mar 16, 2021 3:00 pm	LEASE ACCOUNTING: GET COMPLIANT AND STAY AUDIT-READY ALL YEAR LONG Hosted by HFMA National
Mar 18, 2021 3:00 pm	DIGITAL ENGAGEMENT AND INTAKE: ENABLING YOUR NEW PATIENT REGISTRAR Hosted by HFMA National

Events

TBD PAST PRESIDENTS DINNER DANCE

HFMA Seminars provide timely, in-depth strategies and metrics to help you keep pace with the healthcare finance topics you care about the most. View all upcoming HFMA Seminars and register at www.hfma.org/seminars.

NEW CHAPTER MEMBERS

The Metropolitan New York Chapter of HFMA Proudly Welcomes the Following New Members!



By Robin Ziegler, Membership Committee Chair

MetroNY HFMA is pleased to welcome the following new members to our Chapter. We ask our current membership to roll out the red carpet to these new members and help them see for themselves the benefits of HFMA membership. Encourage them to attend seminars and other Chapter events. We ask these new members to consider joining a Committee to not only help the Chapter accomplish its work, but to expand their networks of top notch personal and professional relationships. See the list of MetroNY HFMA Committee Chairs, along with their contact information, listed in this eNewsletter.

OCTOBER 2020

HARRY WANG

JACKIE SLIVKO
Cerner Corporation

MATT SATYADI
Huron Consulting Group

VIVEK SHAH
New York Eye and Ear Infirmary of Mount Sinai

VASANTA PUNDARIKA
Matrix Capital Markets Group

RAJAIN JAIKARAN
Accelerated Surgical Center of North Jersey

SIBONNE SINCKLER-BROWNE

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NICOLE RODECKER

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Saint Joseph's University

REBECCA RYAN
Greater New York Hospital Association

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AdvantageCare Physicians

HATEM ELGHANAM
Hospital Staffing Specialist

NOVEMBER 2020

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KPMG

VIOLA QUAMINA
Revival Home Health Care

MARIE JOSEPH
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DECEMBER 2020

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NYC Health & Hospitals Corporation

XIOMARA TORRES

JUANITTA LARIVAUX

LAURA FIORENZA
Centron

JACQUES ROLLAN
Kelly Services Inc

CRAIG MILLER
Jacobs

Special Request

As you know the mission of HFMA is to provide our members with quality education. Our General Education committees work hard to produce programs with topics that are relevant and applicable to healthcare finance and personal growth along with chapter programs that give back to our communities.

What can be challenging is identifying the topics YOU want covered and securing speakers that are engaging subject matter experts. So we would like to hear from you! If you have a program topic or can recommend a speaker that you have found engaging please share with us!

Simply email Cathy Ekbohm VP of Education at cekbom@betzmitchell.com or Donna Skura dskura@ehs.org with your suggestions. Please include in the subject **HFMA Program Request**.

Thank you ~

Donna & Cathy



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PROPOSED CHANGES TO THE MEDICARE COST REPORT AND INSTRUCTIONS

On Tuesday, November 10, 2020, The Centers for Medicare & Medicaid (CMS) issued a Federal Register notice required under the Paperwork Reduction Act (PRA) of 1995 announcing an opportunity for the public comment to CMS's "intention to collect information from the public." The information to be collected from this particular notice is associated with the CMS-2552-10 Hospital and Health Care Complex Cost Report and covers a wide range of Medicare cost report topics.

On the CMS website, there's a link for a zip file with proposed supporting documents. Once you click on that, you'll find the following:

1. Supporting Statement for Form CMS-2552-10
2. Chapter 40 Hospital and Hospital Health Care Complex Cost Report Form CMS-2552-10 in the Medicare Provider Reimbursement Manual (PRM)
3. Draft of Form CMS-2552-10
4. Crosswalk detailing the updates and information to be collected

This alert will briefly touch on several of the changes, but not all. Please refer to the CMS website to see all PRM changes covered by this action.

Proposed Changes to Medicare Cost Report

The proposed revisions and additions include changes to the PRM cost reporting instructions and changes to the cost reporting form, including new worksheets and supporting data templates. Changes touch the following cost report worksheets:

- Worksheet S-2, Part I
- Worksheet S-2, Part II
- Worksheet S-3, Part I
- Worksheet S-10
- Worksheet S-12 (New worksheet)
- Worksheets A, B (Parts I and II), B-1 and C (Parts I and II)
- Worksheet D, Parts II, IV, V
- Worksheet D-1
- Worksheet D-4
- Worksheet D-6 (New worksheet)
- Worksheet E, Part A
- Worksheet E-5
- Worksheet G-3
- Worksheet L-1, Part I

Worksheet S-2, Part I: New Exhibit 3A—Listing of Medicaid Eligible Days for DSH Eligible Hospital

Effective with cost reporting periods beginning on or after October 1, 2018, hospitals were required to submit a listing supporting Medicare Disproportionate Share Hospital (DSH) eligible days claimed in the cost report at the time of submission. Failure to do so would result in the rejection of the cost report. However, CMS offered no standardized format for submitting the required data. That is being changed here.

In addition to revisions in reporting Medicare DSH eligible days data on Worksheet S-2, Part I lines 24 and 25, columns 1-6, CMS has now presented a standardized format to submit the patient level detailed information. This can be found in the new Exhibit 3A and is required for cost reporting periods beginning on or after October 1, 2020. Note, patient-level detail is required for each category of days reported on lines 24 and 25, columns 1 through 6.

The new exhibit, which is found on page 54 of the CMS PRM Chapter 40, has 18 columns and includes the following data points:

- Patient name, last and first
- Date of birth
- Gender
- Medicaid ID number (particularly for paid claims)
- Dates of service, admit and discharge
- Medical record number
- Account number
- State eligibility code
- Medicaid days, eligible days and labor and delivery room days
- Insurance or other payer, primary and secondary
- Medicare eligibility, type, start and end dates
- Comments

Worksheet S-2, Part II: Exhibit 2A—Listing of Medicare Bad Debts

A listing for Medicare bad debts has been required for years and for cost reporting periods beginning on or after October 1, 2018, providers were to use Exhibit 2. Failure to do so would result in the rejection of the cost report.

For cost reporting periods beginning on or after October 1, 2020, hospitals are now expected to submit Exhibit 2A. If applicable, a separate Exhibit 2A should be submitted for each provider number in the health care complex and separated by inpatient and outpatient as well. Also, the exhibits should distinguish between dually eligible crossover accounts and non-dually eligible accounts.

The new exhibit, which is found on page 67 of the CMS PRM Chapter 40, has 25 columns and includes the following data points:

- Patient name, last and first
- Medicare beneficiary identifier (MBI) or HICN
- Patient account number
- Dates of service, from and to

- Medicaid number
- Deemed indigent indicator
- Remittance advice date, Medicare and Medicaid
- Secondary payer remittance advice date
- Beneficiary responsibility amount
- Date first bill sent to beneficiary
- A/R write-off date
- Collection agency information, sent and returned dates
- Collection effort cease date
- Medicare write-off date
- Recoveries, amount and Medicare FYE date
- Medicare deductible and coinsurance amounts (expectation of payment criteria required)
- Current year payments received, amount and source
- Allowed bad debts
- Comments

Worksheet S-10: New Proposed Instructions

CMS has revised the Worksheet S-10 instructions and some of the proposed changes include:

- CMS is clarifying the definition of courtesy discounts and what should be excluded from Worksheet S-10.
- “Hospitals that received HRSA-administered Uninsured Provider Relief Fund (PRF) payments...for services provided to uninsured COVID-19 patients, must not include the patient charges for those services.”
- The reported cost-to-charge ratio will now be for the general short-term hospital portion only—not the entire hospital complex—effective with cost reporting periods beginning on or after October 1, 2020.
- For cost reporting periods beginning on or after October 1, 2020, hospitals can no longer claim charges for services other than the general short-term acute hospital and now must exclude psychiatric unit, skilled nursing facility (SNF), home health agency (HHA), and end-stage renal disease (ESRD), for example.

For a thorough understanding of what’s being proposed regarding Worksheet S-10 instructions, a review of the full PRM is advised. Additionally, as the reporting and auditing of data for Worksheet S-10 has become more complex over time, these new instructions should be read in conjunction with MLN Matters SE17031 as well as CMS Questions and Answers for Worksheet S-10.

Worksheet S-10: New Exhibit 3B—Charity Care Listing

Effective with cost reporting periods beginning on or after October 1, 2018, hospitals were required to submit a listing supporting charity care claimed in the cost report. Failure to do so would result in the rejection of the cost report. However, CMS offered no standardized format for submitting the required data. That’s being changed here.

Effective for cost reporting periods beginning on or after October 1, 2020, new Exhibit 3B represents the standard format for reporting charity care amounts claimed in the cost report. The

new exhibit, which is found on page 127 of the CMS PRM Chapter 40, has 27 columns and include the following data points with revised definitions included in the proposed PRM:

- Patient name, last and first
- Dates of service, admit and discharge
- Patient account number
- Uninsured (UI) or insured (INC) but any of the following are true:
 - There's no contractual relationship with the hospital
 - Medically necessary, non-covered services were provided
 - The patient had exhausted benefits
- Name of Insurer
- MBI
- Medicaid number
- Charity care determination, approved and policy under which approved
- Gross charges
- Deductible, coinsurance, and co-payment
- Non-covered charges by Medicaid
- Minus reductions for the following:
 - Physician professional charges
 - Non-covered charges
 - Uninsured discount
 - Contractual allowance
 - Courtesy discount
- Gross charges net of reductions
- Allowable charity charges
- Charity care approved ratio
- Uninsured discount
- Total allowable charity care amount
- Write-off date
- Patient responsibility charges
- Payments received

Worksheet S-10: New Exhibit 3C—Listing of Total Bad Debts

In addition to providing charity care information at the detailed patient level in as-filed cost reports, effective for cost reporting periods beginning on or after October 1, 2020, information regarding non-Medicare bad debts must also be reported at the patient level on Exhibit 3C.

The new exhibit, which is found on page 129 of the CMS PRM Chapter 40, has 17 columns and include the following data points with definitions included in the proposed PRM:

- Insurance status
- Patient name, last and first
- Patient ID number
- Dates of service, from and to

- Primary payor
- Secondary payor
- Service indicator, inpatient (IP) or outpatient (OP)
- Total hospital charges, hospital CMS certification number (CCN) only
- Total physician or professional charges
- Total patient payments
- Total third-party payments
- Patient charity care amount
- Contractual allowance or other amount
- A/R write-off date
- Patient bad debt write-off amount

Worksheet S-12: Median Payer Specific Negotiated Charge Data

In accordance with the FY 2021 Inpatient Prospective Payment System (IPPS) final rule, CMS is adding a new worksheet to the cost report to collect data associated with payer specific negotiated charge information. This information must be reported for cost reporting periods ending on or after January 1, 2021. All Medicare Advantage Organizations (MAOs) must report the median payor specific negotiated charge in the cost report for each MS-DRG. See the FY 2021 IPPS final rule, published on September 18, 2020, for more information.

Worksheet A; B Parts I and II; B-1; C Parts I and II; D Parts II, IV and V; D-6; L-1 Part I

Instructions were updated to clarify reporting for:

- Allogeneic hematopoietic stem cell
- Chimeric antigen receptor T-cell therapy
- Opioid Treatment Program acquisition costs

Worksheet D-1—Computation of Inpatient Operating Costs

Changes include the addition of new lines to reflect temporary and permanent adjustments to TEFRA rates to properly calculate the TEFRA limit for inpatient costs.

Worksheet D-4—Computation of Organ Acquisition Costs

Instructions have been revised to regarding the counting of organs including total usable organs, Medicare usable organs, organs for Medicare Advantage patients, and organs where there is a primary and secondary payer.

Worksheet E Part A—Calculation of Reimbursement Settlement

Instructions have been added for excluded MS-DRG's effective for cost reporting periods beginning on or after October 1, 2020. For further information, see page 58,844 of the FY 2021 final IPPS rule issued September 18, 2020.

Worksheet G-3—Statement of Revenue and Expenses

Instructions added regarding the reporting of revenue received for COVID-19 PHE funding.

Public Comments

There are significant additional reporting requirements for this proposal and providers were encouraged to review all supporting documents carefully and if appropriate make comments.

Comments regarding these proposed changes and collection activities, including the effort needed to comply, were to be submitted no later than January 11, 2021.



Michael Newell

Partner, Moss Adams

(469) 587-2120

michael.newell@mossadams.com

Michael Newell has worked in health care financial management since 1982. He's worked with hundreds of hospitals for thousands of fiscal years to prepare and review Medicare DSH and Worksheet S-10 for cost report filings.



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MARCH 10-12, 2021

11.5 EDUCATIONAL CREDIT HOURS

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HFMA Metro New York Chapter is approved as a New York State CPE Provider in the area of specialized knowledge and applications. In accordance with the standards of the National Registry of CPE Sponsors the total credits have been rounded down. CPE Credits have been granted on a 50-minute hour.

GENERAL INFORMATION

The 61st Joseph A. Levi Annual Institute program is intended to provide current practical information to financial professionals about policies and trends affecting major segments of the healthcare industry.

Registration Information

Registration Fees on or before

January 31, 2021

Certified Member: \$75

Member: \$75

Non-Member: \$150

Registration Fees after

January 31, 2021

Certified Member: \$75

Member: \$99

Non-Member: \$199

Use this link to register today!

<https://cvent.me/4BwkZO>

This year the Metro NY Chapter will be sending out gift boxes to the first 300 attendees who register on or before February 26th, 2021.

Upon registration you will be asked to provide a delivery address. Those who register after February 26th, 2021 or are not within the first 300 will not receive a gift box.

CPE Accreditation

Participants will receive a certificate of attendance at the completion of each program reflecting the number of instructional hours earned. CPE requirements may differ by jurisdiction; therefore, participants should consult their reporting jurisdiction. All HFMA Metro NY education programs earn points toward HFMA Certification and Certification maintenance requirements.

For up-to-date chapter or conference information, visit our chapter website at: www.hfmametrony.org

SCHEDULE AT A GLANCE

Day 1

Wednesday, March 10th, 8:30am-12:15pm

8:30AM - 8:45AM	WELCOME & OPENING REMARKS
8:45AM - 9:45AM	KEYNOTE PRESENTATION
9:45AM - 10:00AM	SPONSOR BREAK
10:00AM - 11:00AM	MANAGED CARE DISCUSSION
11:00AM - 12:00PM	TRANSFORMING HEALTHCARE DELIVERY
12:00PM - 12:15PM	CLOSING REMARKS

Day 2

Thursday, March 11th, 2:00pm-6:30pm

1:45PM - 2:00PM	WELCOME & OPENING REMARKS
2:00PM - 3:00PM	KEYNOTE PRESENTATION
3:00PM - 4:00PM	LEGISLATIVE UPDATE
4:00PM - 4:15PM	SPONSOR BREAK
4:15PM - 5:45PM	CFO PANEL AND Q&A
5:45PM - 6:30PM	VIRTUAL NETWORKING

Day 3

Friday, March 12th, 8:30am-12:45pm

8:30AM - 8:45AM	WELCOME & OPENING REMARKS
8:45AM - 9:45AM	KEYNOTE PRESENTATION
9:45AM - 10:00AM	SPONSOR BREAK
10:00AM - 11:00AM	THE QUANTUM LEAP
11:00AM - 12:30PM	SEE YOU IN THE C-SUITE
12:30PM - 12:45PM	CLOSING REMARKS

KEYNOTES & SPEAKERS

Keynotes



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Thank you to the 2021 Annual Institute Planning Committee

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Laurie Radler, FHFMA

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Alyson Belz, FHFMA



Robin Ziegler



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THE VIRTUAL MAGIC EXPERIENCE

**Wednesday, November 24, 2020
7:30-8:30 PM**

**Definitely a great time had by all,
young and old!**



There was a bit of magic in the air. Thank you to Donna Skura, who put together this wonderful program. Illusionist TJ Tana was fantastically magical while being interactive and engaging!

Highlights of the event were wonderful card tricks, magic defying brain busters, a twist of Pepsi "Orange Fanta", turning dollar bills into magical "\$100.00" hundred-dollar bills, and last but not least, ending the show with a calculator game providing todays date 11242020 0823 which was the date and time the show ended.

If you weren't a believer from the beginning you were when the show ended! Thank you again for bringing this great show to all our members and hope to see everyone back soon for the next virtual social!



HFMA METRO NY CELEBRATES OUR MEDAL OF HONOR WINNERS



This prestigious award recognizes an individual who has been actively involved in HFMA for at least three years after earning the **Muncie Gold Award**, has provided significant service at the chapter, regional and/or national level in at least two of those years, and remains a member in good standing.



*Diane McCarthy,
FHFMA, CPA*



*Laurie Radler,
FHFMA*



Maryann Regan

Congratulations!

VIRTUAL FOOD DRIVE

“We make a living by what we get. We make a life by what we give.”

Winston S. Churchill

In the spirit of giving during this holiday season, HFMA Metropolitan New York Chapter, in collaboration with Island Harvest – a proud member of Feeding America – proudly hosted our virtual food drive to allow our members to easily donate to a very worthy cause. There is no doubt that we have all been through a lot this year, but when we come together anything is possible. When we give, we heal, our hearts are full; when we receive, we remain humble.

I thank you for your support, and generosity.

Thank you to our Executive Team, Board of Directors, Donna, Robin, Cristina, Matt, Shivam, Andrew, General Education, Sean and everyone who donated!

Our unique link raised over 3,304 pounds of food for New Yorkers in need, which translated to 2,754 meals (1.2 pounds per meal)!

<https://yougivegoods.com/drive-hfmametryn>

We are Metro New York Strong!

Catherine Ekbohm, VP of Education cekbom@betzmtichell.com

Island Harvest HFMA Metro New York Virtual Food Drive

for **Island Harvest Food Bank**

Hauppauge, NY

3,304

of 10,000 pounds



 Drive has Ended!



YouGiveGoods will deliver all items.
Donations are eligible for tax deduction.

 [Visit Challenge Page](#)

[view summary of donated goods](#)





January 8, 2021

Catherine Ekbohm
HFMA Metropolitan New York
265 Post Avenue
Westbury, NY 11590

Dear Catherine,

From all of us at Island Harvest Food Bank, thank you for supporting our mission *to end hunger and reduce food waste on Long Island*. On behalf of the thousands of Long Islanders who are depending on Island Harvest this holiday season, we wanted to say a special “thank you” for your generous food contribution of 3,304 pounds.

Your generous donation was distributed within our network of more than 400 active registered member agencies throughout Nassau and Suffolk counties, including soup kitchens, food pantries, shelters and more. Your donation is a vital resource for Long Islanders who are living with food insecurity.

Since March, Island Harvest has been on the front lines; leading the way to provide food, assistance and hope to over 530,000 families. Because of friends like you, during this time we have provided over 11 million meals and so many vitally needed programs and services.

This pandemic is like no other crisis we have faced, because while we know when it began, we do not know when it will end. In fact, day-by-day we are seeing increased demand for help. Our seniors remain at risk, our veterans are struggling, our children are hungry for healthy food, and so many families do not know where their next meal is coming from. But, there is one thing they can count on--- because friends like you are there, Island Harvest will be there.

Again, thank you for your support! Together, we are helping transition people from uncertainty to stability—bringing them out of hunger and poverty to a position of self-sufficiency and independence.

Sincerely,

Gianna Bottone

Gianna Bottone
Food Drive Coordinator

Bethpage, • Uniondale • Hauppauge • Calverton
(516) 294-8528 • (631) 873-4775
www.islandharvest.org



MAC WORKSHEET S-10 AUDITS: FFY 2018 OBSERVATIONS AND NEXT STEPS FOR HOSPITALS

As federal fiscal year (FFY) 2019 Worksheet S-10 audits approach, it's important that hospitals are aware of key observations that surfaced during 2018 audits so they can prepare for the next round of reviews.

Medicare Administrative Contractors (MAC) must complete their Medicare cost report Worksheet S-10 reviews for FFY 2018 by the end of December 2020. Following their reviews, MACs will likely start auditing all eligible Medicare Disproportionate Share Hospital (DSH) FFY 2019 cost reports in early 2021.

Below, we cover key FFY 2018 observations, implications for your hospital, and ways to prepare for FFY 2019 audits.

Increased Number of Audits

During the 2018 audit round, approximately 2,100 more S-10 MAC reviews were performed than in the 2017 cycle—a more than 75% increase. Worksheet S-10 data was reviewed for all qualifying providers that receive federal uncompensated care (UC) reimbursement in addition to Sole Community Hospitals.

To account for the workload increase, MACs grew their staffing considerably and subcontracted more audits to outside firms. Not only were there many first-time hospitals subject to these Worksheet S-10 reviews, but there were also many first-time auditors navigating their way through the Worksheet S-10 audit protocol.

2018 Audit Letter

As part of the audit process, MACs send an annual audit letter summarizing required documentation. Parts of the 2018 audit letter were similar to the 2017 letter, with both versions requesting the following:

1. A copy of the hospital's charity care policy and financial assistance policy (FAP) that was in effect during the cost report period under audit.
2. A copy of the hospital's audited financial statements or working trial balance for the cost report period under audit.
3. A reconciliation of the bad debts claimed on Worksheet S-10, Line 26, to the audited financial statements or working trial balance.
4. A detailed listing of the hospital's transaction codes and their descriptions and explanations. For example, revenue codes, charity care and bad debt write-off codes, charity care discount codes, and all contractual adjustment codes.

5. Detailed query logic that describes how the hospital identified patient charges included in the patient listing used to support charges on Worksheet S-10, Line 20.
6. Detailed query logic that describes how the hospital identified bad debts included in the patient listing used to support bad debts on Worksheet S-10, Line 26.
7. Detail patient listing of charity care charges and deductibles and coinsurance claimed on Worksheet S-10, Line 20, Columns 1 and 2.
8. Detail patient listing of bad debts claimed on Worksheet S-10, Line 26, Columns 1 and 2.

The letter may also include additional guidance as well as a submission guide, data templates, attestations, and examples.

Additional Items

Auditors requested some additional items during the course of the audit that created a more detailed level of review than prior-year audits. These included the following:

- **Year-over-year (YOY) documentation.** Auditors are requesting documentation and explanations for any variances between the YOY reporting of charity and bad-debt amounts.
- **In-depth policy reviews.** Policies are being reviewed much more thoroughly than in prior year audits and are even being questioned by auditors. In response, hospitals are having to provide additional explanation as to how certain charity transactions or programs reported in the charity section of their Worksheet S-10 may have been covered in their financial assistance policy.
- **Duplicate-account and reconcile testing.** Auditors are supplying templates for hospitals to populate with charity and bad-debt detail. They're then testing the data for duplicate accounts and attempting to reconcile and tie out accounts to a zero balance. In many cases, hospitals must provide additional support, such as remits and explanations of benefits (EOB), to verify there wasn't a duplication of discounts or discounts given in excess of patient responsibility.

Additional Audit Observations

There were a number of additional audit observations that could affect your audit results, such as:

1. Inconsistent reporting and audit approaches, due in part to confusion regarding Worksheet S-10 instructions
2. Inconsistent application of audit methodologies and protocols, not only among the MAC population, but also among auditors within the same MAC
3. Unfair application of statistical sampling and error extrapolations across small sample population sets as well as inconsistent application among MACs

Practical Issues

There were many practical issues associated with 2018 reviews that will need to be addressed and more effectively applied in future years.

For example, at the onset of many reviews, MACs asked hospitals to provide information that isn't required to complete Worksheet S-10. Hospitals spent significant time gathering the requested information, which was often two-to-three years old and difficult to locate.

Request Challenges

Many hospitals weren't prepared to provide the level of data needed for MACs to complete their reviews, such as patient detail at the transaction-code level.

In most cases, information requested needed to be found in large databases that included hundreds-of-thousands of lines for charity and bad debt. Formatting and manipulating the data to meet MAC acceptability requirements and short turnaround times only amplified challenges for hospitals.

Additionally, MACs introduced more challenges by selecting sample patients for review and then requesting specific supporting documentation from the hospitals. If the requested information wasn't made available by a specific—often short—deadline, MACs could count this as an error, leading to a potential extrapolation.

As the number of hospitals subject to MAC reviews increases and new complexities develop during Worksheet S-10 audits, additional burdens are being placed on hospitals to meet the stringent requirements.



Jonathan Mason

Moss Adams

(469) 587-2142

jonathan.mason@mossadams.com

Jonathan Mason has worked in health care finance since 2004 with a concentration in government reimbursement. He currently focuses on Medicare DSH and Worksheet S-10 engagements for hospital clients, ranging from small rural facilities to large corporate hospital systems. His experience includes preparing Medicare DSH and Worksheet S-10 data for initial and amended cost report filings, reviewing and drafting hospital financial assistance policies, and Overseeing Medicare DSH and Worksheet S-10 audits and appeals.





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Metropolitan New York
Chapter of Healthcare
Financial Management
Association (HFMA)

Professional Development

11/20/2020 & 12/18/2020

12:00 PM - 2:00 PM EST

Lorinda Lewis & Phil Cicio
Skill Path Trainers

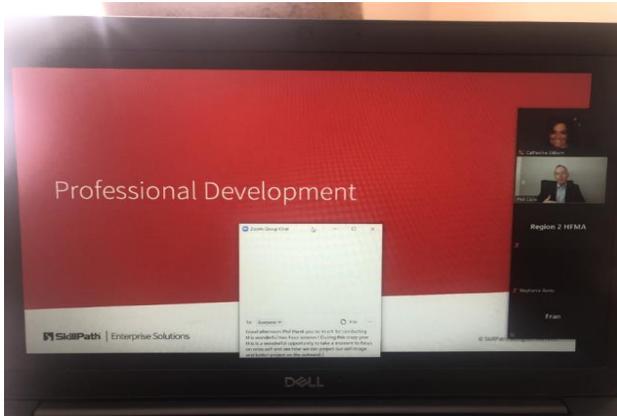
2020 brought unprecedented times both personally and professionally. Arianna Huffington, Founder and CEO at Thrive Global, is quoted as saying, *“We are seeing unprecedented interest from C-Suite around mental health and the realization that the well being and mental resilience of employees is going to be crucial to productivity and the bottom line.”*

With that being said, HFMA Metro New York brought our members a two part series, taught by Lorinda Lewis and Phil Cicio, (Skill Path Instructors). It was a lively two hour interactive session designed to give back to members during this hectic time.

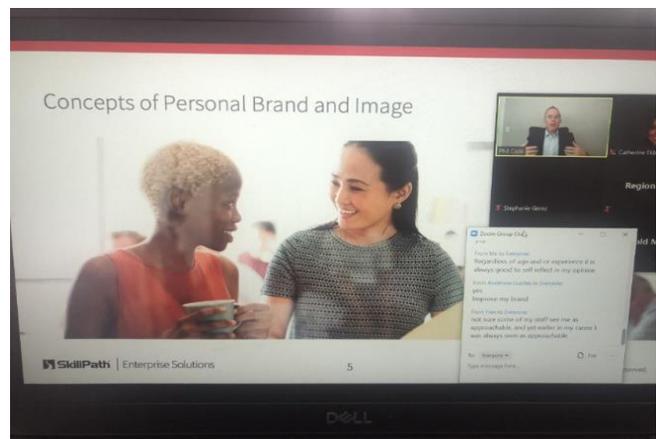
We used break out rooms, take away exercises and an opportunity to work with other participants in a timed fashion focused on creating:

“Professional Development, Powerful Personal Brand & Image Differences”

Groups spent time exploring concept and the importance of personal image. A professional development discussion ensued over the importance of one’s self brand as it relates to professional growth and success. Perceptions of Personal Brand and Image brought a lively discussion of differences between the two.



Special acknowledgments for hard work and coordination go out to Robin Ziegler, Catherine Ekbohm, Nick Pertoso, the Executive Committee, and President Donna Skura. A heartfelt thank you to everyone who participated for making this such a great event. Taking time out of a busy day to do some professional reflection was a true gift – Thank you.



Catherine Ekbohm

Vice President of Education, HFMA Metro NY Chapter

***Members of the Metropolitan NY Chapter HFMA,
spouse and/or dependents are eligible to apply for
the Marvin Rushkoff Scholarship.***

By January 1st each year the Marvin Rushkoff Scholarship application will be posted to the Chapter's website. Applications must be delivered in complete form and received by the designated committee chair on or before June 1 to be considered for award. Two (2) \$1,000 scholarships are awarded on an annual basis to qualified applicants. Awards are for one year only and require a new application each year to be considered for the scholarship.

***Metropolitan New York Chapter HFMA
Marvin Rushkoff Scholarship***

Eligibility Requirements:

- Member in good standing with National HFMA and Metro NY Chapter.
- Must be a Member or spouse or dependent of a member.
- Must be attending an accredited college or university.
- Must provide proof of acceptance.
- Must be a matriculated student.

****Members of the Executive Committee/their dependents and spouses are not eligible.**

****Members of the Evaluating Committee/their dependents and spouses are not eligible.**

METROPOLITAN NEW YORK CHAPTER HFMA MARVIN RUSHKOFF SCHOLARSHIP

The Metropolitan NY Chapter of HFMA is pleased to announce the reinstatement of our chapter scholarship award. The scholarship is as outlined below:

There will be two (2) \$1,000 scholarships awarded each year to qualified applicants.

Eligibility Requirement:

- Members of the Metropolitan NY Chapter HFMA, spouse and dependents of member of Metro NY Chapter. The member must be in good standing with National HFMA and the Chapter. Member in good standing is defined as a member whose dues are current or is identified as a member in transition with National HFMA and has NO outstanding AR with the Metro NY Chapter.
- Must be attending an accredited college or university and show proof of acceptance.
- Must be a matriculated student.

Application will be posted to the website by January 1st of each year and must be received by the designated committee chair on or before June 1st of each year. Only completed applications will be accepted and considered for award.

Announcement of winner(s) will take place at the Annual Business Meeting.

Awards are for one year only and will require a new application each year to be considered for the scholarship.

Members of the Executive Committee /their dependents and spouses are NOT eligible.
Members of the evaluating committee/ their dependents and spouses are NOT eligible.

Evaluation of Application:

- The committee chair will receive all applications.
- Each application will be blinded by the scholarship chair prior to distribution for evaluation and voting.
- The evaluating committee will consist of the scholarship chair, co-chair and executive committee.
- The scholarship chair and co-chair will refrain from voting, the executive committee will be the voting members and winner(s) will be chosen by majority.

Applications will be weighted based on the following criteria:

Essay	60%
Community/Professional Experience	25%
Field of Study	10%
GPA of most recent semester completed	5%

The committee will meet to set criteria within each category in order to weight each application fairly and evenly.

**Metropolitan New York Healthcare Financial Management Association
Marvin Rushkoff Scholarship Application**

**Application MUST be received on or before June 1st
Applications will be accepted via mail or by email**

HFMA Member Information:

Member Name: _____

Member Address: _____

Membership # _____

Applicant Information:

Applicant Name: _____

Address: _____

Relationship to Member: _____ Email Address _____

College/University Attending: _____
(Proof of Enrollment must be attached)

Matriculated Student: Yes No Anticipated Graduation Date: _____

Major (if known) _____

Anticipated Degree: Undergraduate: Associates Bachelors

Graduate: Masters in _____

PhD: _____

Does your employer supplement your education with tuition reimbursement: Yes No

Education Background:

Highest Level of Education Completed as of application: _____

Name of School Currently Attending: _____

GPA: _____ Degree: _____

Major: _____ as of last completed semester (i.e.: high school diploma)
(if applicable)

Documentation must be provided supporting GPA

Professional Career/ Work Experience:

Employment history to be attached and labeled as attachment: A

Community and Professional Activities:

Please describe your civic and professional activities and contributions to your community, profession, HFMA or other organizations. Attach and label as attachment: B

Essay

In 350 words or less submit an essay describing your education and or professional goals and how this scholarship will assist you in achieving such goals. **Essay must be typed and double spaced.**

References:

Please furnish three letters of reference. Please submit these letters with your application do not have them submitted under separate cover. Remember only fully completed applications will be considered for scholarship.

Applicants Signature: _____ Date: _____

All applications must be received on or before **June 1st**.

Return application to:

Cindy Strain, FHFMA
c/o Island Pulmonary Associates, PC
4271 Hempstead Turnpike
Bethpage, NY 11714
Attn: HFMA Scholarship

Or via email to: Cyndy65@aol.com

Receipt of application will be provided via email only.

Celebrating the lives of:

Vincent Raab

Valued HFMA Member

November 24, 1944 – January 16, 2021

Robert S. Shapiro

Valued HFMA Member

August 27, 1954 – January 29, 2021

*The MetroNY HFMA Chapter expresses our deepest sympathy.
May loving memories bring happy thoughts, smiles and comfort.*

Scenes Across MetroNY

A Year in Review



Photo Credit: Therese Suchocky LaFaye

Matthew Temkin is a high school sophomore who aspires to be a mechanical engineer. He received a donation of supplies from Micro Center to help him make surgical mask straps.



Photo Credit: Barbara McDermott Brady



Danielle Friedrich, Karan, Adrienne Young, Michael Giacoia, Dani LaManna Good Samaritan Hospital Medical Center West Islip

Photo Credit: Karan Klis Mazzola

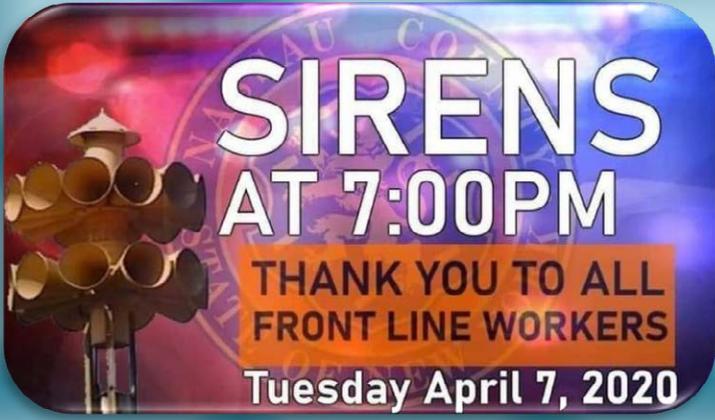


Photo Credit: Sean P. Smith

Masks sent to Winthrop ASU, Winthrop ICU residents, North Shore Manhasset, LIJ ER, Good Samaritan Hospital, Southside Hospital, St. Francis Hospital, Stony Brook Hospital, and the World Trade Center Health Program at Stony Brook Hospital.

Photo Credit: Miriam Shevlin





Northshore University Hospital
Northwell Health



Photo credit: Maryann Regan



Scene outside of Jamaica Hospital
Photo Credit: Catherine Ekbohm



Jones Beach Covid-19 Drive in Testing Site



Photo Credit: Alicia A. Weissmeier



Photo Credit: Therese Suchocky LaFay



Photo Credit: Gary Stegmeier
From Left to Right, Gary's children:
Ryan, Gabrielle & Luke

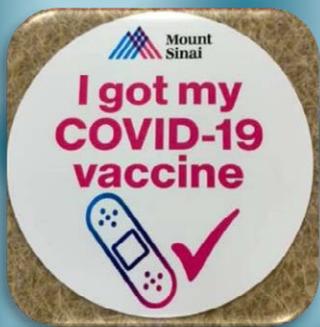
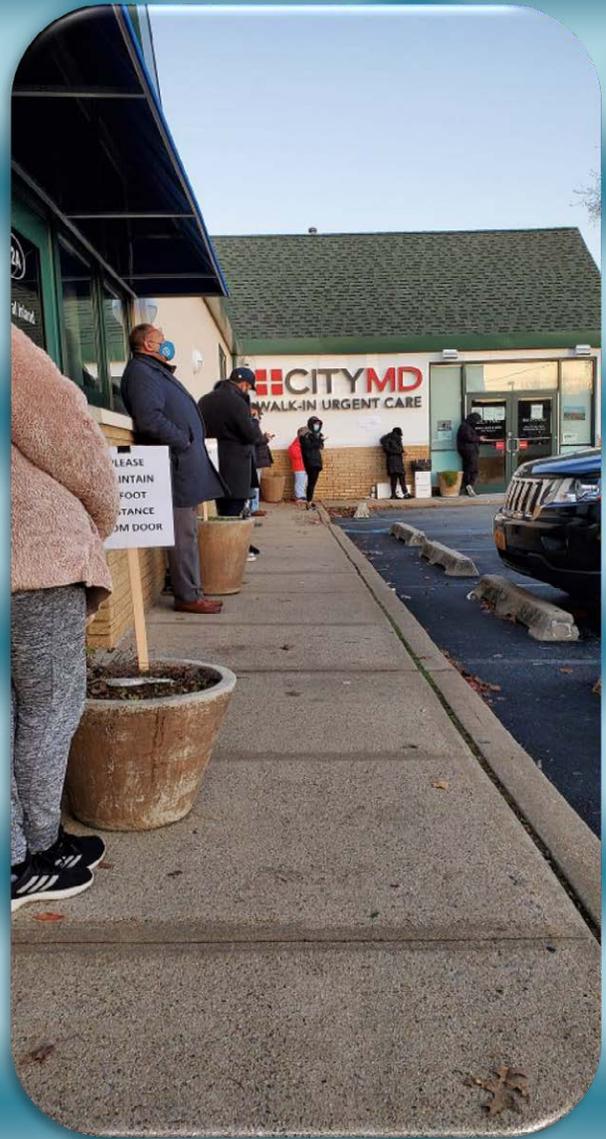


Photo Credit: Marty Abschutz









We continue to hope!!

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Collection Bureau Hudson Valley, Inc

“The Collection Authority”

Bad Debt Recovery Programs, Litigation Services, and WC & NF Billing

CBHV is a full service agency with 40 years of experience in the collection industry. Our services include pre-collection, third-party bad debt collections, and litigation. Privately owned and operated, we are licensed to collect in all 50 states, PCI certified, An ACA International PPMS Certified and SSAE 18 SOC 1 Type II certified. We meet the needs and requirements of our 600+ clients nationwide.

CBHV continues to be active in the New York State Collectors Association and ACA International and remains committed to maintaining the professionalism of its industry. We advise our clients about the latest collection techniques and provide guidance concerning evolving federal and state collection law.

We believe your business will benefit from our customized solutions, effective collection techniques, and professionalism.

