



# WY CAH Financial Benchmarking Initiative

Wyoming Medicare Rural Hospital Flexibility (Flex) Program

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November 14, 2019

# Overview of Discussion

What

Why

Who

How

Data  
Collection and  
Reporting

Next Steps

What

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Financial and operational benchmarking

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All CAHs

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Easy

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Limited data entry

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Reporting functionality

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Standardized

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Monthly reporting

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Data uploading capabilities

# Why

Ten years of talking at Flex Program planning meetings

Regular CAH encouragement by Flex staff to use QHi but only 4 CAHs were using the tool for a few financial and operational (F/O) measures.

Annual CAH needs assessment: CAH CEOs reported they would like to have financial and operational benchmarking opportunities

- Support decision making and planning
- Support reporting to board
- Easy, accessible, and timely data with various reporting capabilities

Flex program in need of timely data to support planning, decision making, and resource allocation

# Who

Crook County  
Medical Services

Johnson County  
Healthcare  
Center

Memorial  
Hospital of  
Converse County

North Big Horn  
Hospital

Powell Valley  
Hospital

South Big Horn  
County Hospital

South Lincoln  
Medical Center

Star Valley  
Hospital

Cody Regional  
Medical Center

Weston County  
Health Services

# How

- One year planning and development (9/2017 – 8/2018) via email, conference calls, and webinars
  - Discussed tools, costs and options
  - Selected QHi as tool for data collection and reporting
  - Reviewed and prioritized all measures (#) in QHi
  - Discussed & prioritized measures (52 initial priorities)
  - Selected 20 measures for initial reporting
  - Continue with blinded data but each CAH reflected
  - Developed a spreadsheet with 30 reporting elements
  - Training
  - Tested tools and reporting process
- 13 months implementation (9/2018 – current)
  - 10 CAHs reporting monthly
  - Historic data added so dataset begins 5/2018
  - Monthly dashboards emailed to CEO and CFO (QHi does electronically)
  - Blinded data
  - Three networking meetings
  - Verbal commitment from all CFOs or CEO to report data monthly
  - Offer peer to peer support for reporting
  - Monthly reporting reminders
  - CAHs enter data, Flex staff enter data as needed



The screenshot shows the QHi Report Builder interface. On the left is a navigation menu with the QHi logo and user information: Rochelle Spinarski, Mode: Provider, Provider Kind: Hospital, and Cody Regional Health (WY). The menu includes options like Home, Data Submissions, Imports, Reports, Dashboards, My Profile, Administration, Logout, and Help. The main area is titled 'Report Builder' and contains several sections: 'Report Types' with options like 'At a Glance Line', 'Full Page Line', 'Data Table', 'Bar Per Provider', and 'Dashboard Table'; 'Date Options' with dropdowns for Start Date (February 2019), End Date (April 2019), Grouping (Monthly), and Report Start (January); and 'Peer Groups' with 'Prebuilt' and 'Custom' sections. A 'Preview (click to expand)' window on the right shows a line graph with three data series in red, green, and blue.

# Data Collection & Reporting



# Additional Users & Uses

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QHi	Hospitals	Clinics
CA	16	1
CO	30	30
IL	37	24
KS	116	2
LA	1	
MI	30	80
MN	1	

QHi	Hospitals	Clinics
NM	11	
OR	1	
UT	13	
WA	35	1
WY	11	1
<b>Total</b>	<b>302</b>	<b>111</b>



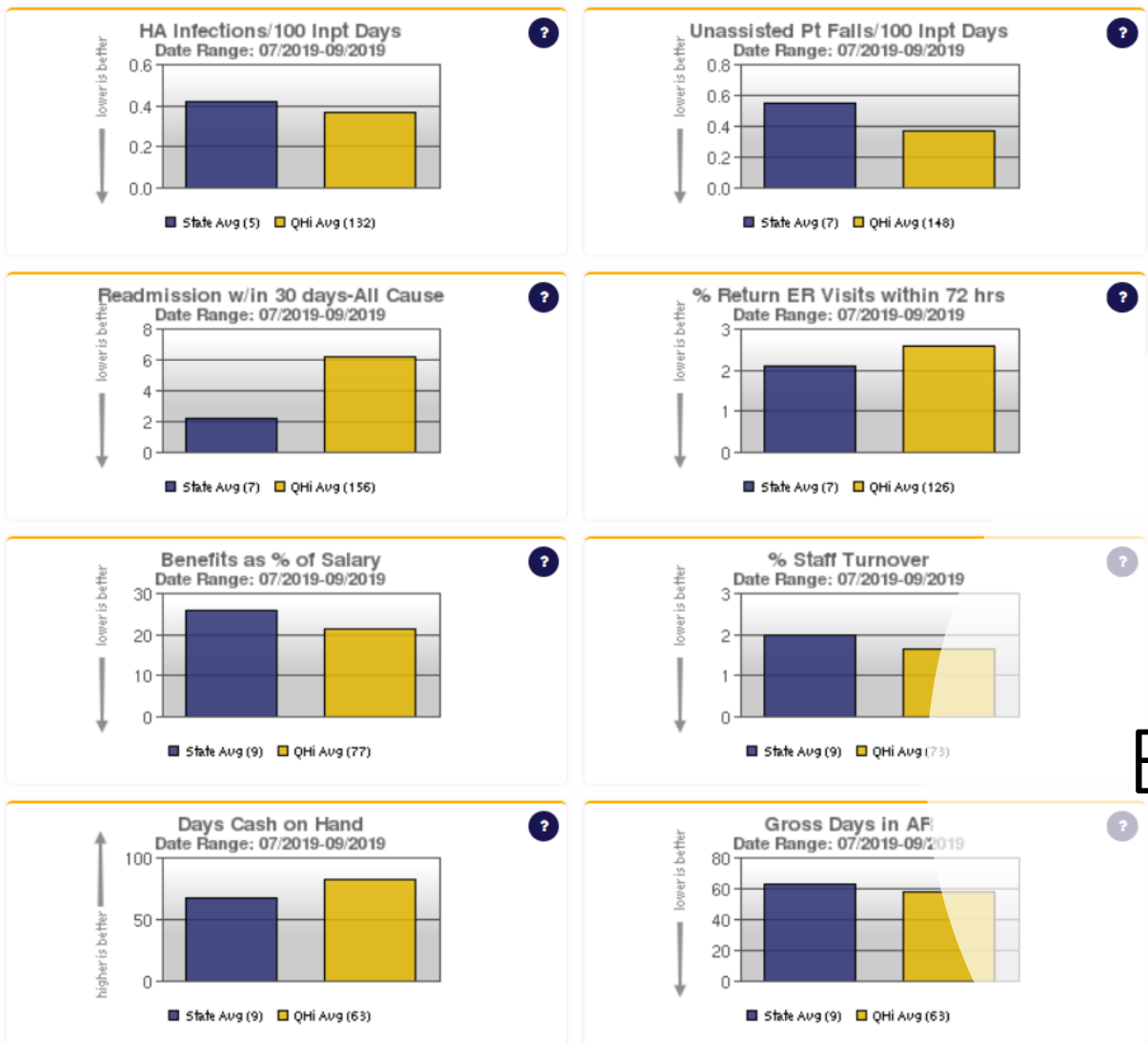




Rochelle Spinarski  
Mode: State  
Provider Kind: Hospital  
(Switch Modes)

- Home
- Data Submissions
- Imports
- Reports
- Dashboards
- My Profile
- Administration
- Logout
- Help

### Core Measures Dashboard



### Share Your Story

**Success Stories from the Kansas Healthcare Collaborative**  
 The Kansas Healthcare Collaborative supports 121 Kansas hospitals as one of 34 state partners with the Health Research and Educational Association's Hospital Improvement Innovation Network. ... Since...

**KRHOP - Quality Reporting**  
 A number of resources related to quality reporting are available at <https://krhop.net/quality-mbqjp/> Read more...

### What's New

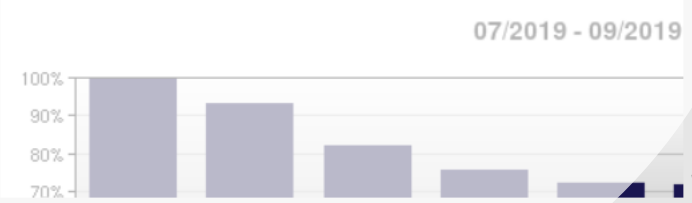
**ALERT! QHi emails may be going into your spam folder**  
 Some QHi members have been reporting difficulties receiving emails. We believe the cause may be that your organization's server and/or our new router was installed with a new IP address. If you have no...

### Training and Education

**QHi Training**  
 Planning to run November QHi training sessions here: <http://...>  
 Read more...

# Benchmarking

### Submission Activity



# Measures Selected

- Benefits as a % of salary
- Staff turnover
- Nurse staff turnover
- Salary to operating expenses
- Days cash on hand
- Gross days in A/R
- Cost/adjusted patient day
- Labor hours per adjusted patient day
- Labor cost per adjusted patient day
- Cost per patient day
- Labor hours per patient day
- Operating profit margin
- EBIDTA margin (Earnings before interest, taxes, depreciation and amortization)
- Acute occupancy/day
- Swing bed occupancy/day
- Payer Mix
  - Commercial
  - Medicaid
  - Medicare
  - Self/Private
  - Other

# Create and Schedule Reports

← → ↻ 🏠 🔒 <https://www.qualityhealthindicators.org/reports/schedule/5136>

[Resource Library](#) [Calendar](#) [QHI](#) [Learning Modules](#) [HSI](#) [SQSS](#) [Sign out](#)

Rochelle Spinarski  
Mode: Provider  
Provider Kind: Hospital  
Hospital 2 (WV)  
[\(Switch Modes\)](#)

**Home** **Data Submissions** **Report Builder**

Report Builder Best Practice Report Data Activation Report

### Bar Per Provider Report with 6 Measures

**REPORT TITLE**

Name:  This appears at the top of your reports and is limited to 80 characters.

**SCHEDULE (OPTIONAL)**

Next sent on:

Repeat every:

**TIMEFRAME OPTIONS**

You selected:  
You selected a month period for your report.

Future reports should use:  
 a rolling timeframe (the date range will be the most recent months)  
 a fixed timeframe (the date range will always be )

**Save Report**

<b>PROVIDERS TO RECEIVE</b> <a href="#">SELECT ALL</a>	<b>USERS TO RECEIVE</b> <a href="#">SELECT ALL</a>
<input type="checkbox"/> Cody Regional Health (WY) <input type="checkbox"/> Crook County Medical Services District (WY) <input type="checkbox"/> Hospital 2 (WY) <input type="checkbox"/> Hot Springs County Memorial Hospital (WY) <input type="checkbox"/> Johnson County Healthcare Center (WY) <input type="checkbox"/> Memorial Hospital of Converse County (WY) <input type="checkbox"/> Niobrara Health & Life Center (WY) <input type="checkbox"/> North Big Horn Hospital (WY) <input type="checkbox"/> Powell Valley Healthcare (WY) <input type="checkbox"/> South Big Horn County Hospital (WY) <input type="checkbox"/> South Lincoln Medical Center (WY) <input type="checkbox"/> Star Valley Medical Center (WY) <input type="checkbox"/> Weston County Health Services (WY)	<input type="checkbox"/> Provider Contact <input type="checkbox"/> Provider User <input type="checkbox"/> CEO <input type="checkbox"/> CFO
	<b>REPORT RECIPIENTS</b> <a href="#">SELECT ALL</a>
	<input type="checkbox"/> Dafy Duck <input type="checkbox"/> Elmer Fudd

**MEASURES**

**SELECTED MEASURES**

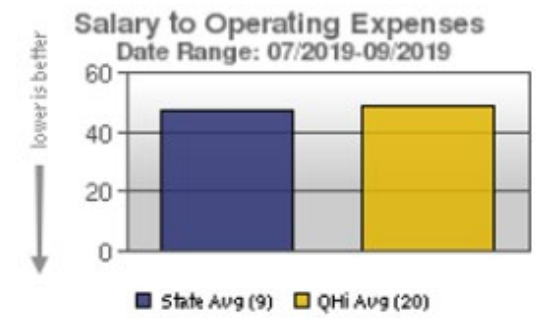
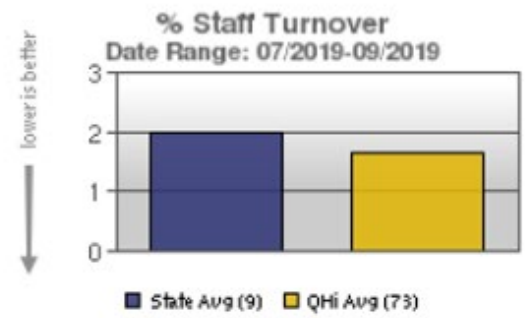
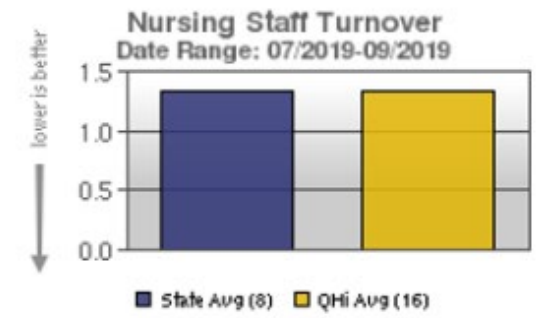
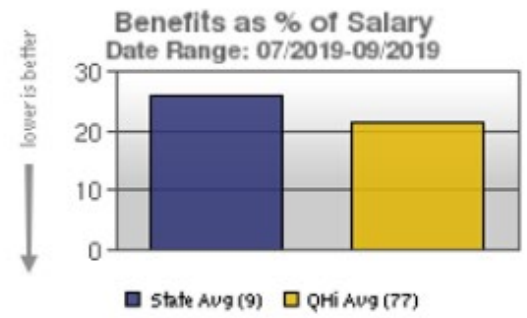
Benefits as a Percentage of Salary \*Core Measure\*  
Staff Turnover \*Core Measure\*  
Nursing Staff Turnover (RN, LPN, CNA)  
Salary to Operating Expenses Comparison  
Days Cash on Hand \*Core Measure\*  
Gross Days in AR \*Core Measure\*

[Show Measure Selection](#)

**Save Report**

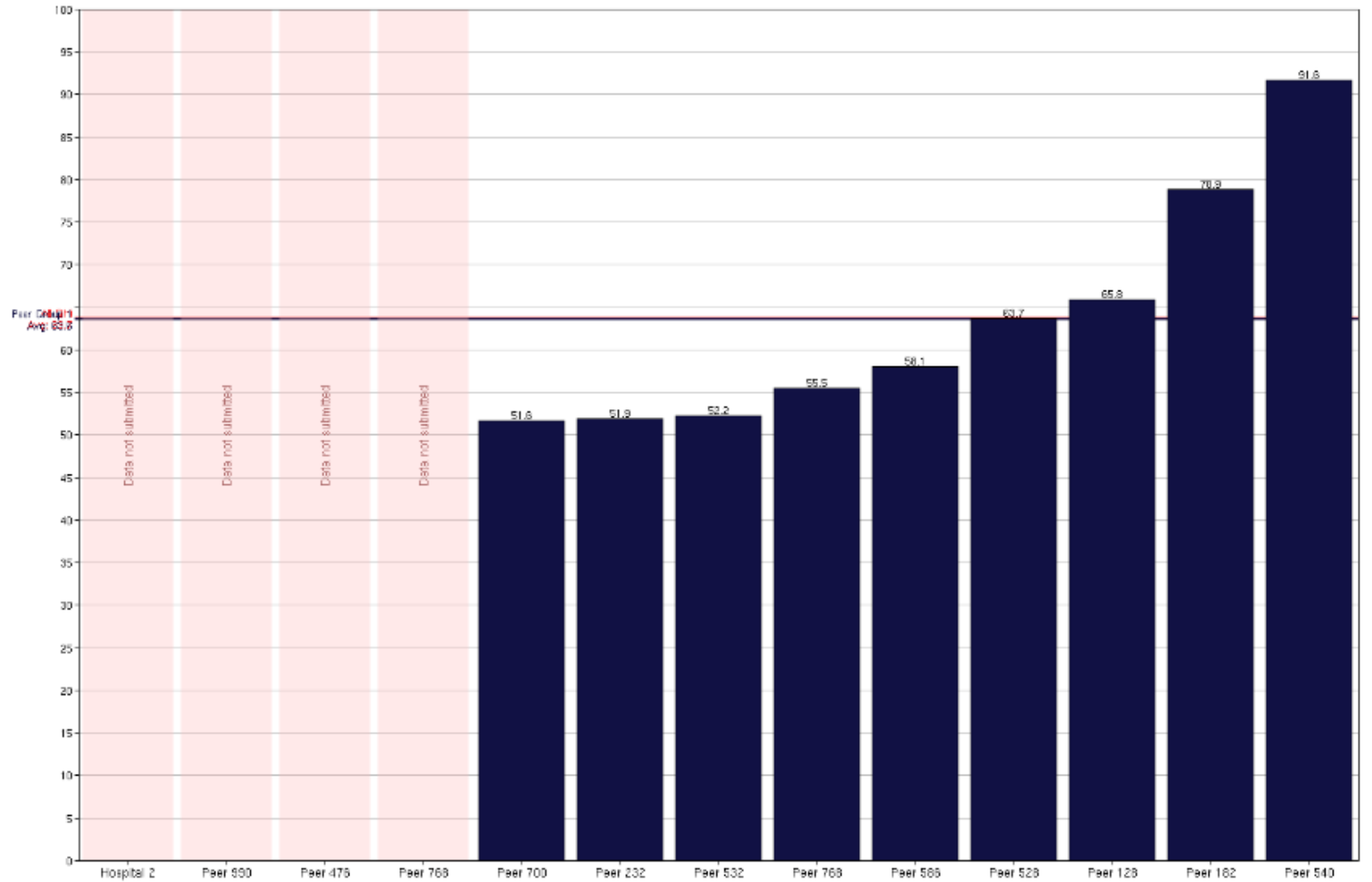


# Sample HR Dashboard



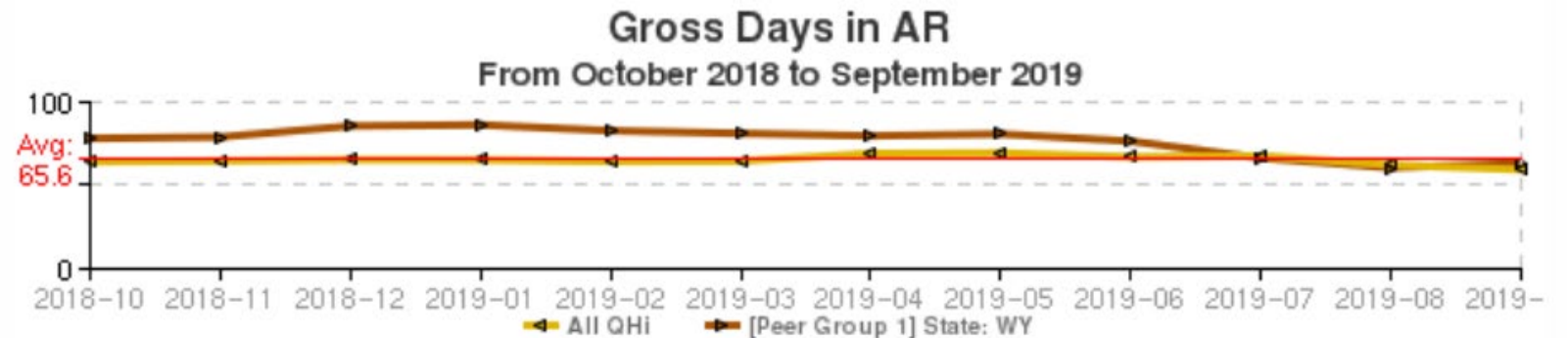
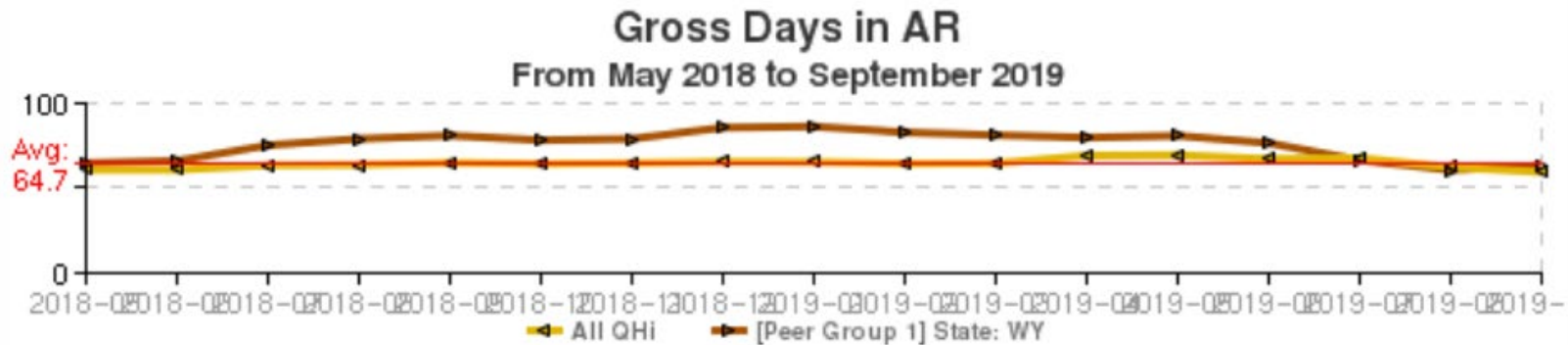
## Gross Days in AR \*Core Measure\*

**Gross Days in AR**  
From July 2019 to September 2019  
Displaying Peer Groups: [Peer Group 1] State: WY



Bar per  
provider by  
measure

# CAH & State Charts By Month By Measure



## Next steps

- Additional measures
  - 4 high-priority measures were not included because we didn't have standardized definitions and agreement
- Flex planning & support based on findings
- Quarterly CAH Financial Benchmarking Roundtables
- Three additional CAHs to on-board

# Questions? Thank You!

Need More Information?

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