

“EXECUTIVE-NESS” BEING VERSUS DOING

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THE LESSON FROM THE SHOE



EXECUTIVE-NESS: WHAT DOES THAT MEAN?

Definition:

The full out right ability, position and rank to declare or decree things to be done.

<https://www.definitions.net/definition/executiveness>



FOUNDATIONS/PREMISE/CONTEXT



EXECUTIVE WOMEN'S REALITY

EXECUTIVE WOMEN'S REALITY

- Unconscious bias
- Unequal Pay
- Difficult Expectations
- Limited Career Advancement
- Gender Harassment
- Lack of Sponsors or Mentors

DOING

BEING



BEHAVIOR



VALUES



BELIEFS



ASSUMPTIONS



WORLDVIEW



**EXECUTIVE-NESS:
DOING**



ANTHONY THE ALMIGHTY



BARNEY THE BELITTLER



SYBIL THE SNOB

URSULA THE UNTRUSTWORTHY





BELINDA THE BLAMER



PAMELA THE POSTURER



INEZ THE IMPOSTER



**EXECUTIVE-
NESS:
BEING**

know
yourself

**SELF
AWARENESS**

BE YOU.

The world will adjust.

AUTHENTICITY



COMPASSION



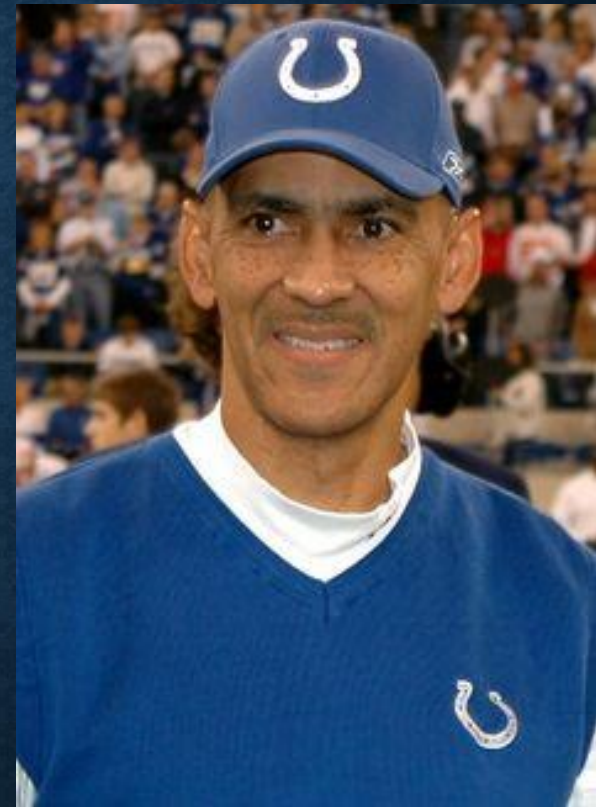
RESULTS

“**INTEGRITY,**
THE CHOICE BETWEEN
WHAT'S CONVENIENT
AND WHAT'S RIGHT.”

-Tony Dungy, *Uncommon*

AllProDad.com

INTEGRITY





VISION



LISTENING



TRANSPARENCY



CONSISTENCY



**VALUE
YOUR TEAM**



DRAW FROM YOUR EXPERIENCE

EXECUTIVE PRESENCE



EXECUTIVE PRESENCE: GRAVITAS (HOW YOU ACT)

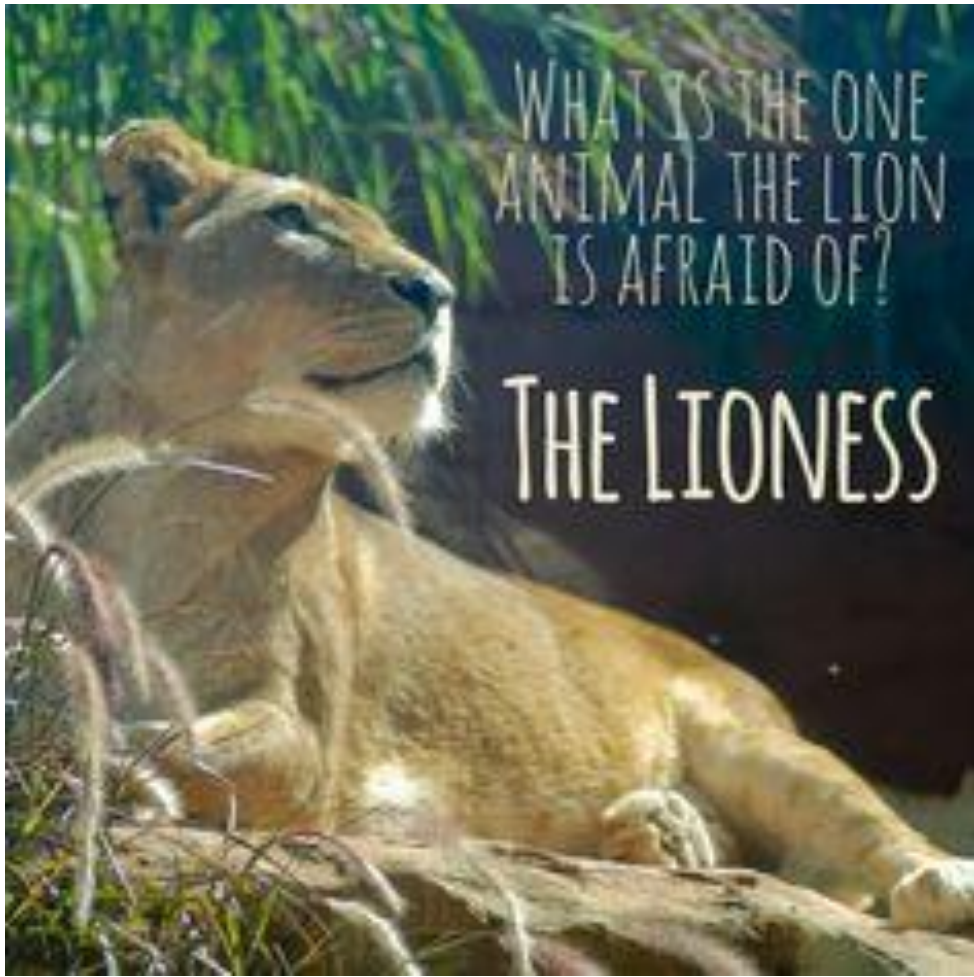
- Confidence, poise and grace under fire
- Decisiveness
- Integrity and speaking truth to power
- Emotional intelligence
- Reputation
- Vision and charisma

EXECUTIVE PRESENCE: COMMUNICATION (HOW YOU SPEAK)

- Be concise
- Be credible
- Be compelling

EXECUTIVE PRESENCE: APPEARANCE (HOW YOU PRESENT)

- Calm demeanor
- Appropriate appearance
- Mindfulness
- Body language/Facial Expressions
- Active listener



- A lioness does not need endorsement. She knows she's a lioness. When you know how powerful you truly are, you don't need anyone to confirm or validate it. Be confident in your power.



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