



HFMA/NEHIA

2022 Compliance & Internal Audit Conference

Wednesday, November 30 - Friday, December 2, 2022
Mystic Marriott Hotel, Groton, CT

Redesigning Required Compliance Training: Challenges, Opportunities and the Power of Collaboration

Tully Saunders, MBA, CHC

Memorial Sloan Kettering Cancer Center

December 1, 2022



For today's discussion

- Good afternoon!
- Compliance training challenges
- Framework and case study introduction
- Approaches to compliance training
- Q&A

GOAL

Assess the creation and management of an effective compliance training program using the 5W & 1H framework and examples from an ongoing program redesign

Good afternoon!



Tully Saunders, MBA, CHC

Tully is a healthcare compliance professional with over ten years of experience focused on regulatory and operational risk identification and mitigation for healthcare providers.

As the Compliance Program Manager at MSK, Tully supports the corporate compliance function as well as helps lead the Required Regulatory Training program.

Prior to joining MSK, Tully was a Manager with Deloitte where he advised clients on corporate compliance program assessment and development, compliance operational effectiveness and served in interim compliance officer roles.

Tully holds certifications in healthcare compliance and process improvement.

Disclaimer: The views presented here today are my own and do not necessarily reflect those of Memorial Sloan Kettering Cancer Center (MSK) or any other health care organization. This information is for educational purposes only and should not be relied upon for legal or business advice.

Assumptions

- Compliance training courses based on regulatory needs of large employee groups. Role specific, targeted training occurs at departmental level
- Required regulatory training, compliance training, mandatory compliance training, etc., are and will be used interchangeably
- Hospital will be used as primary setting for training examples, but concepts apply to practically all healthcare organizations

Things Rarely Heard at a Hospital...

Required training is the best!!

I can't wait to do my compliance training next year!

Can I take that course again?!

We should have *more* required training!

Challenges

Required regulatory training, an essential element to an effective compliance program, creates inherent, common challenges

Issues Being Addressed

- Volume of **regulatorily required training is continually increasing**, exacerbating sense of administrative burden
- **Sources of required training are diverse**; changes to regulations occur with some frequency
- Identify opportunities to **reduce burden, eliminate overlap and streamline** training
- Awareness of and solutions around **barriers to timely completion** of required training for different audiences

Things more likely heard at a hospital...

What training is really required?

This training take too long!

How often do I need to take this training?

This course does not relate to my current responsibilities – do I really need to take it?

5Ws & 1H Framework

Where & How?

Content delivery
and compliance



Why / When?

Define applicable
regulations and
standards



Compliance Training

What?

Training content



Who?

Audiences receiving
training and training
program partners



Case Study

Required Regulatory Training redesign plan and efforts currently underway at MSK

Main Objectives

- Inventory, analyze, and further consolidate and reduce the number of required compliance training courses
- Improve and streamline the course assignment process (i.e., who has to take what training)
- Consider alternative delivery pathways for certain learner constituency groups (e.g., medical staff, nurses, researchers)
- Improve the learner experience
- Continue to meet regulatory and compliance requirements

Current Model

- Current **decentralized model** leaves decision-making responsibility with individual Subject Matter Experts (SMEs) who may not have insight into larger training landscape
- **A more centralized model will facilitate more consistent, risk-based consideration** and decision-making regarding what training is required from a regulatory/compliance perspective



Reduce
Administrative
Burden



Increase learning and
applicability to MSK
responsibilities



Meet regulatory
requirements as efficiently
as possible

Why / When? | Regulatory Requirements



Understanding the regulatory landscape and what standards and regulations apply to which of your organization's employees, affiliates and locations creates the foundation of a compliance training program

CONCEPTS

- Know the rules! - Identify applicable regulations and standards
- Can be difficult question to answer
- *Understand* what is required
- Keep this updated for changing requirements

SUGGESTED ACTIVITIES

- Conduct and maintain robust regulatory analysis
- Overlay on current training content – do gaps or redundancies exist?
- Review frequency of training

Key Takeaway: Answer the question: what training is required for who, when?

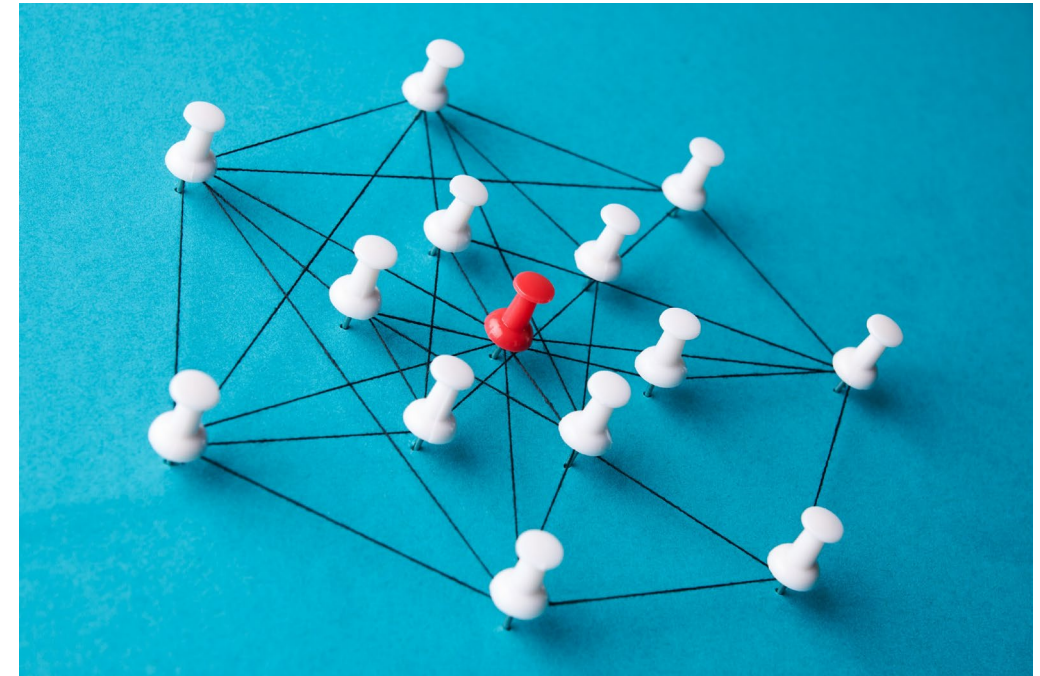
Regulatory Analysis & Matrix



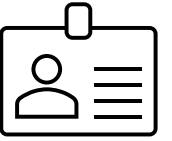
Single Source of Regulatory Requirements

Create a single source that could answer the question:
What training is required of who and when (how often)?

- Collaboration with Regulatory Affairs, Compliance and SMEs
 - Focus on training requirements
 - Drivers of guidance are CMS, The Joint Commission and state law
 - Use this matrix to review content of current courses and stay abreast of regulatory landscape
-
- Vary from frustratingly vague (e.g., *training shall be provided to all patient care staff to assure their knowledge and understanding of patients' rights requirements*) to highly prescriptive (e.g., *all staff designated by the hospital as having direct patient care responsibilities, including contract or agency personnel, must demonstrate the competencies specified in standard (f)...*)



Who? | Learners & Program Partners



Stakeholders involved in the training process includes both those who receive the training and those who interact with the compliance training program.

CONCEPTS

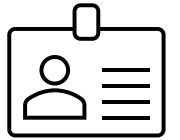
- Know your audiences and partners
- Define learner groups
- Use regulatory analysis to inform group criteria
- Understand roles and responsibilities of different groups to meet training needs
- Identify those who can support any of the 5W & 1H (i.e., program partners)

SUGGESTED ACTIVITIES

- Get to know each identified group - engage in ways outside of typical training activities
- Create learner personas
- Identify barriers and facilitators to training
- Form an advisory committee

Key Takeaway: Build relationships with both those who receive training and those who partner in your training program

Required Regulatory Training | Learner Profiles



Example learner profiles to clearly outline applicable required training, better understand required training needs, and inform creative solutions to meet those needs

Goal

Use learner profiles to illustrate and better understand the requirements, needs, motivations, challenges and logistical considerations of specified learner groups who are subject to required compliance training at MSK.

Learner Characteristics

Traits of learners and ways that learners interact with required compliance training that impacts their compliance with, perception of, and willingness and ability to appropriately handle required compliance training.

Learner Population Groups

Organize learners into groups which share common learner characteristics and interactions with required compliance training. Proposed groups include:

- Medical Staff
- Nurses
- Researchers
- Administrative staff
- Deskless workers
- Students & trainees
- Non-Employees / contingent workers
- External learners

Doctor Dan

ABOUT
Dr. Dan, MD, MPH, is an Associate Attending Radiation Oncologist, and serves as PI for federally-funded clinical trials. He has been at MSK for 9 years.

MLP COURSES (11/12):

- Respect in the Workplace
- Privacy in the Clinical & Research Settings
- IT Security
- Safety & Emergency Preparedness
- Compliance & Billing Basics
- Infection Control
- MRI Safety
- Patient Care & Safety
- Patients' Rights
- Radiation Safety
- COI

GOALS

- Provide the highest level of patient care
- Apply leading research techniques to further improve patient outcomes
- Meet all the requirements of certification(s) and licensure(s)
- Ensure awareness and competence around compliance responsibilities of the job, to protect patients and MSK

BARRIERS

- Little opportunity to complete trainings during a regular day due to busy schedule
- Not enough time to fulfill competing obligations among clinical care, research, education, and administrative
- May not be relevant

KEY CONSIDERATIONS

- Must maintain licensure and applicable certification(s) to practice
- Front-line engagement with patients, families, other MSK clinical providers, insurers, regulators, etc.

Researcher Renee (SKI)

ABOUT
Dr. Renee, PhD, Directs the Renee Lab at SKI, focusing on structural biology. She has been with MSK for 19 years.

MLP COURSES (6/12):

- Respect in the Workplace
- Privacy Basics
- IT Security
- Safety & Emergency Preparedness
- Lab Safety Refresher
- COI

OTHER RQ'D COMPLIANCE TRAININGS:

- Lab Safety (Biofire) (in-person)
- Various research-specific training (animal, biosafety) if involved in certain types of research

GOALS

- Lead lab successfully in conducting novel research
- Secure research funding and publish research in high-impact journals
- Mentor and develop the next generation of researchers
- Stay abreast of research breakthroughs
- Ensure awareness and competence around compliance responsibilities of the job in order to perform research soundly and ethically

BARRIERS

- Little time or opportunity to complete trainings given majority of time being in the lab, plus grant- and manuscript writing, peer reviews, mentorship obligations, and other responsibilities
- Some aspects of the required training seems to focus on patient care, which does not apply to me
- May not see standard compliance training as beneficial given lab-specific training done outside of MLP

KEY CONSIDERATIONS

- Point Commission is a driver for many training requirements that apply to the workforce - may seem less relevant to non-hospital staff

Nurse Nancy

ABOUT
Nurse Nancy, BSN, RN, is a Clinical Nurse IV in the Outpatient BMT Service in the Koch Center. She has been with MSK for 12 years.

MLP COURSES (10/12) (Standardized Position):

- Respect in the Workplace
- Privacy in the Clinical Setting
- IT Security
- Safety & Emergency Preparedness
- Compliance & Billing Basics
- Infection Control
- MRI Safety
- Patient Care & Safety
- Patients' Rights
- Radiation Safety

OTHER RQ'D COMPLIANCE TRAININGS:

- Annual Required Education Day (RED) module
- CITI training if involved in HSR
- Other role-based required training if/as applicable

GOALS

- Provide the highest level of patient care
- Meet all the requirements of certification(s) and licensure(s)
- Ensure awareness and competence around compliance responsibilities of the job, to protect patients and MSK

BARRIERS

- Little opportunity to complete trainings during a regular day due to busy patient care
- Space / location / time to complete?
- Do a lot of other training, some of which could be perceived as duplicative

KEY CONSIDERATIONS

- Must maintain licensure and applicable certification(s) to practice
- Heavy involvement in key compliance process points (PHI, billing, administration of drugs)

OTHER POTENTIALLY APPLICABLE ROLE-BASED REQUIRED TRAINING

- Basic Life Support (BLS) Skills
- JTI: SecuAcch Device Training
- New Code Cart
- Risk Evaluation & Mitigation Strategy (REMS)
- MSK TELEMEDICINE: Training for Nursing
- Adult BMT Education Lectures Series '22 (4)
- EBPMonthly Updates (S)
- Initiating Structured and Standardized Handoff for Outpatient Nursing
- JTI: Height & Weight Measurement Education
- Risk Evaluation & Mitigation Strategy (REMS) CARVYKTI
- Supportive Care Service Grand Rounds 2022
- Active Shooter - Code Silver
- Equality, Diversity, and Inclusion

NURSE NANCY

DRAFT FOR ILLUSTRATIVE PURPOSES ONLY



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(Standardized Position):

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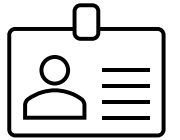


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- JIT: Height & Weight Measurement
- Education
- Risk Evaluation & Mitigation Strategy (REMS) CARVYKTI
- Supportive Care Service Grand Rounds 2022

Compliance Training Advisory Council

The main charges of this Advisory Council are to **help guide high-level decisions** and help us **better understand the needs of key stakeholder groups**.

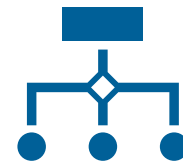


Membership



Charge

Represent



Serve as a **representative** of your respective constituents to **voice compliance training needs, feedback, and concerns**

Advise



Provide **guidance and input** on high-level training program design, operations and **overall vision**.

Support



Be an **ambassador** for the initiative and program **across the institute**

What? | Training Content



Building upon applicable requirements and standards (Why/When) and the training needs of different audiences (Who), tailor training to meet the specific needs and requirements of different learner groups.

CONCEPTS

- What do requirements *mean*, as opposed to what they say
- “Think like a lawyer, talk like a human”
- Leverage in-house expertise and incorporate all stakeholders into content development process
- Build vs. Buy
- Assess external training environment to identify other existing, required trainings

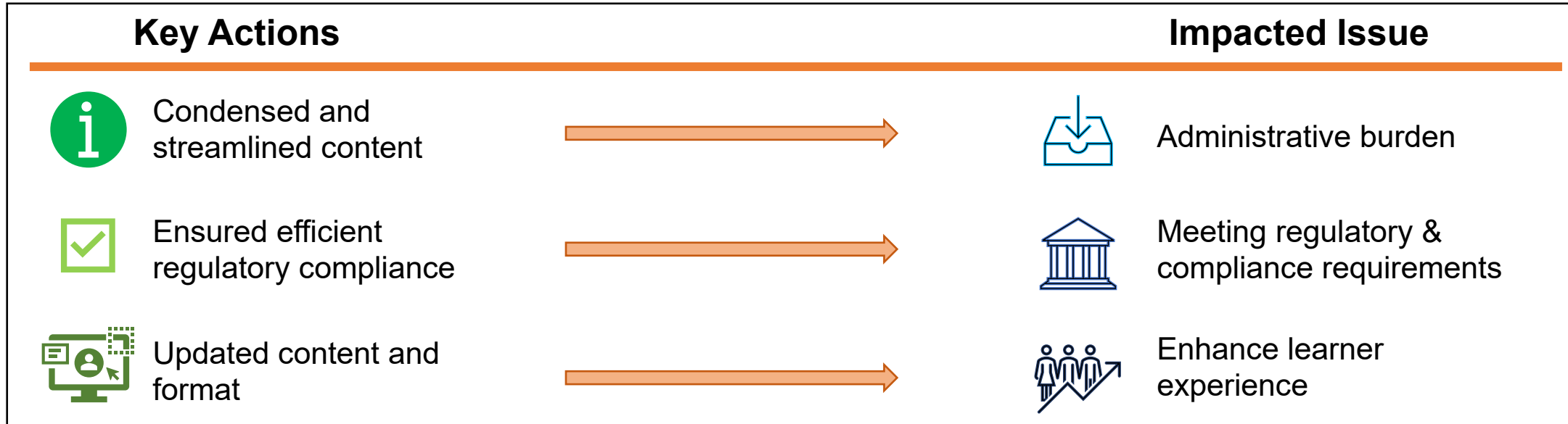
SUGGESTED ACTIVITIES

- Review content annually and refresh based on regulatory changes
- Plan ahead - create multi-year curriculum
- Tailor content to learner groups
- Incorporate existing, external training to meet requirements
- Make it your own

Key Takeaway: Content that is clear, concise, current and compliant helps meet requirements and learners’ needs

Programmatic Updates

Course content and consolidation updates for 2022.



Program Enhancements

- New shared governance between Compliance and HR to focus areas of expertise on regulatory requirements and content development and system support, respectively
- Moved to 60-day open window from rolling deadlines to promote shared learning and compliance
- Number of courses reduced to **12** from **20**
- Formed Executive Advisory Council to guide ongoing work for the MLP program

Where & How? | Training Delivery & Impact



Building upon applicable requirements and standards (Why/When) and training needs of different audiences (Who), design training content to be compliant, clear, concise and current.

CONCEPTS

Training Delivery

- Determine which channels (e.g., modules, in-person, on-the-job) are most appropriate for effective training
- Solicit and collect qualitative and quantitative feedback

Impact & Compliance

- Promote compliance with data (e.g., completion rates by department) and clear communication
- Highlight importance (Why) of training

SUGGESTED ACTIVITIES

Training Delivery

- Analyze data to identify areas of opportunity
- Carve out administrative time to complete trainings
- Create physical space and opportunities for deskless or clinical learner populations

Impact & Compliance

- Program partners to raise awareness
- Engage managers to support with follow-up
- Promote sense of shared responsibility

Key Takeaway: Continuously collect learner feedback and input from program partners to improve content for and awareness of training program

Leveraging Feedback and Data



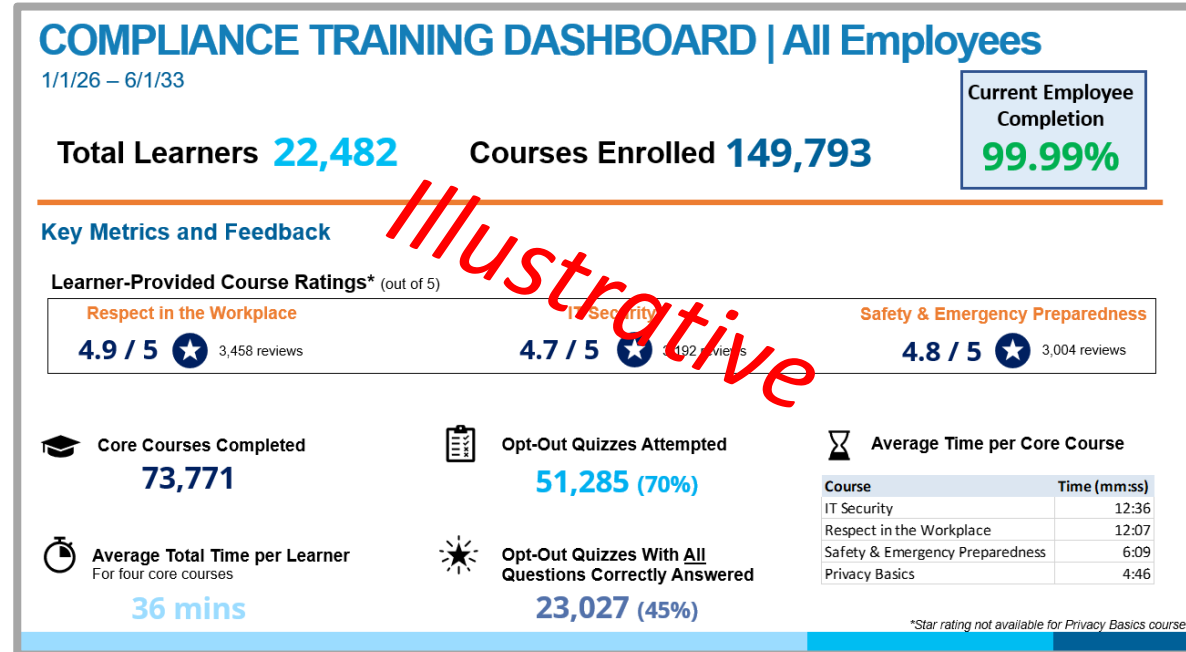
Collection of different types of data through different channels informs content and delivery effectiveness and identifies opportunities for improvement

DATA COLLECTION

- Learning Management System (LMS)
- Post-course surveys
- Star rankings
- SMEs and other stakeholders
- Targeted feedback sessions (e.g., focus groups)
- Advisory committee

USES

- Report on and promote compliance
- Identify areas of improvement
- Target content that is outdated or can be improved
- Tailor content to audiences



Pilot for Medical Staff

Exploring different delivery channels for different learner groups.



Pilot testing Patient Care Compliance Bundle for members of the Medical Staff

The screenshot shows a course page for 'Patient Care Compliance Bundle'. At the top, it displays 'Class | Course ID: 0000065793 | V 1.0'. Below this, the course title is 'Patient Care Compliance Bundle', followed by a green 'In Progress' status indicator and the registration date 'Registered on: 29-AUG-2022'. A blue 'CONTINUE' button is visible. The interface includes a navigation bar with 'Progress and Activities', 'Overview & Other Information', and 'History' tabs. Under 'Progress and Activities', it shows 'English | Web-Based | Class ID: 0000065793_V1' and 'Total duration: 00:00 Hrs'. A 'DROP' button is present. The 'Activities' section lists 'Patient Care Compliance Bundle' with a status of 'Not evaluated' and a 'Sign Off Pending' note. A 'LAUNCH' button is also visible. A large red 'Illustrative' watermark is overlaid on the screenshot.

A blue draft notification card with the following text: 'DRAFT' in red at the top. Below it is the Memorial Sloan Kettering Cancer Center logo and name. The main text reads 'Required Compliance Training: Medical Staff' and '2023 Patient Care Compliance Bundle'. At the bottom, it says 'Draft For Demonstration Purposes Only'.

New Governance Model for Required Compliance Training



Compliance is partnering with HR to provide oversight to the required regulatory training program based on complimentary skills and expertise.


Compliance

 Oversight and management

 Content review

 MLP-specific tickets and support

HR

 System

 Design and production

 Communication and change management
(shared with Marketing & Communications)

Formed a strong and effective working relationship while we continue to refine shared governance model from collective experiences

Overall Takeaways

Why / When?

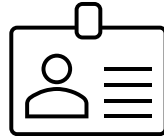
Define regulations and standards



Know and understand what training is required for who, when?

Who?

Receiving training and program partners



Important to build relationships with both learners and those who partner with your program

What?

Training content



Clear, concise, current and compliant content meets requirements and learners' needs

Where & How?

Content delivery and compliance



Collect learner feedback and input from program partners to improve content

Continuously improve compliance training to meet changing regulations and enhance learner experience

QUESTIONS

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