

# RESEARCH SUMMARY

Survey Conducted by HFMA  
Sponsored by Lifepoint Rehabilitation  
August 2023

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Lifepoint  
Rehabilitation

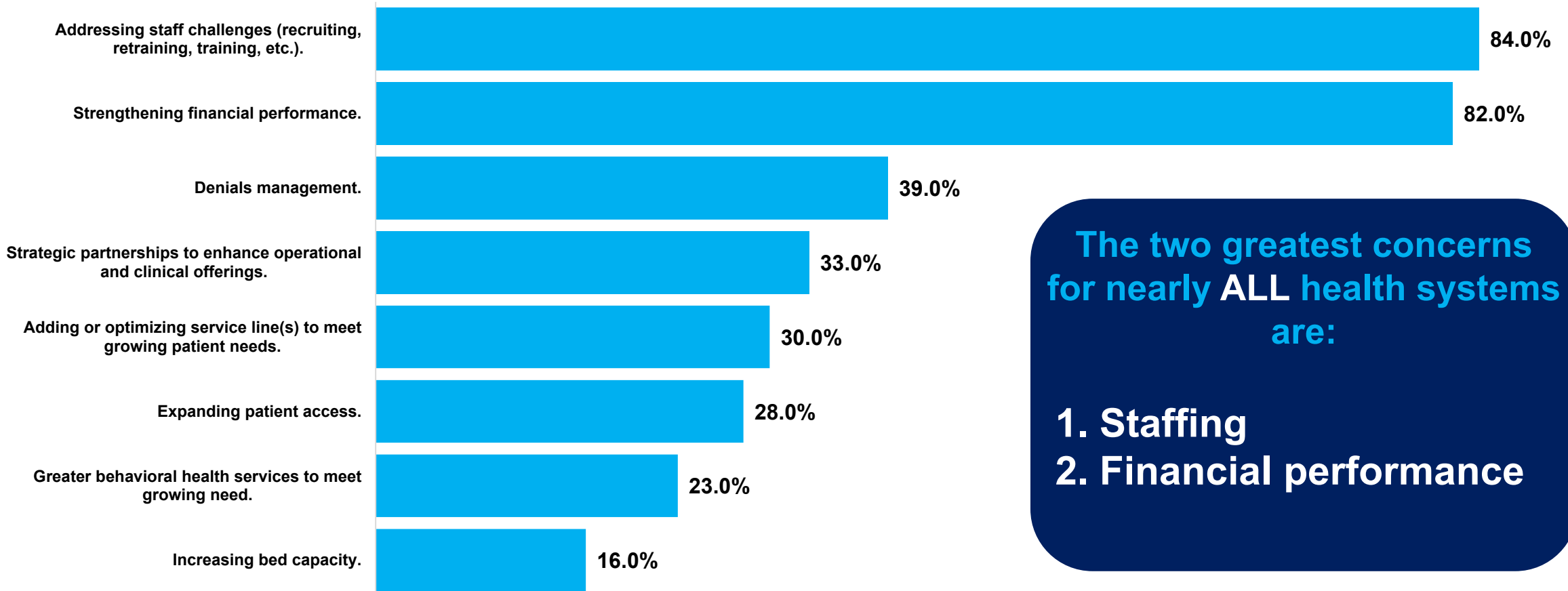
# Overview

- Co-branded (HFMA and Lifepoint Rehabilitation) on-line survey
- 100 total respondents
- Launched May 10, 2023
- Closed May 24, 2023

# Topics Covered

- Strategic priorities
- Labor issues
- Top trends
- Improving patient experience
- Partnerships
- Market expansion opportunities
- Co-location

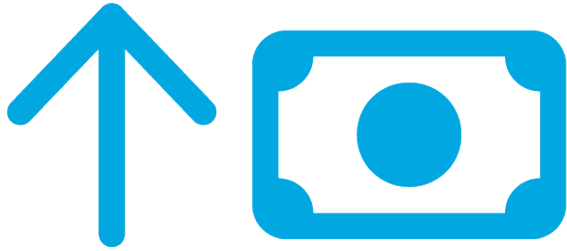
## Based on current trends, where will your hospital's biggest strategic priority lie in the upcoming year? (Please select all that apply.)



The two greatest concerns for nearly ALL health systems are:

1. Staffing
2. Financial performance

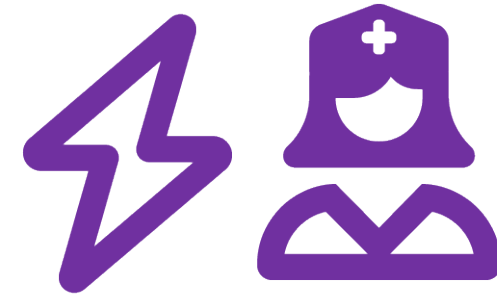
# To address staffing challenges and financial performance, hospitals will:



**1.** Work to compete with rising staff wages

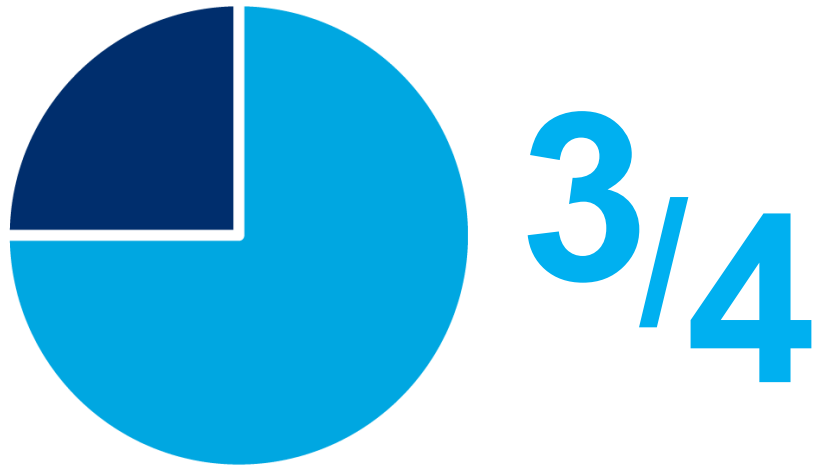


**2.** Re-evaluate staff benefits

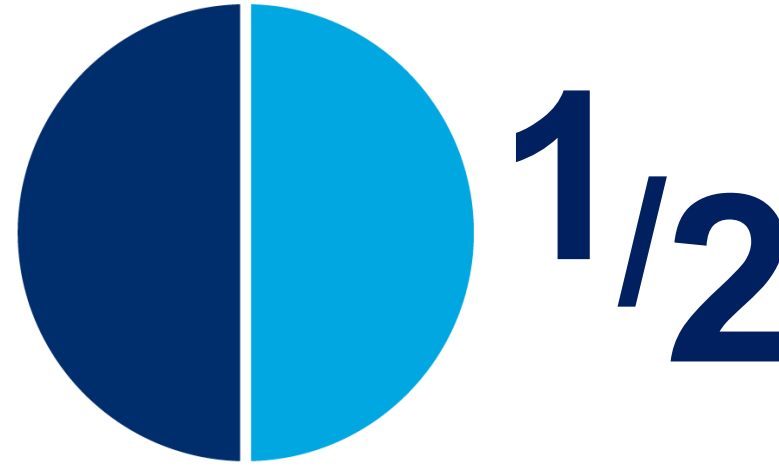


**3.** Integrate technology to assist staff with care delivery & information

## To stay ahead of shifting patient needs:

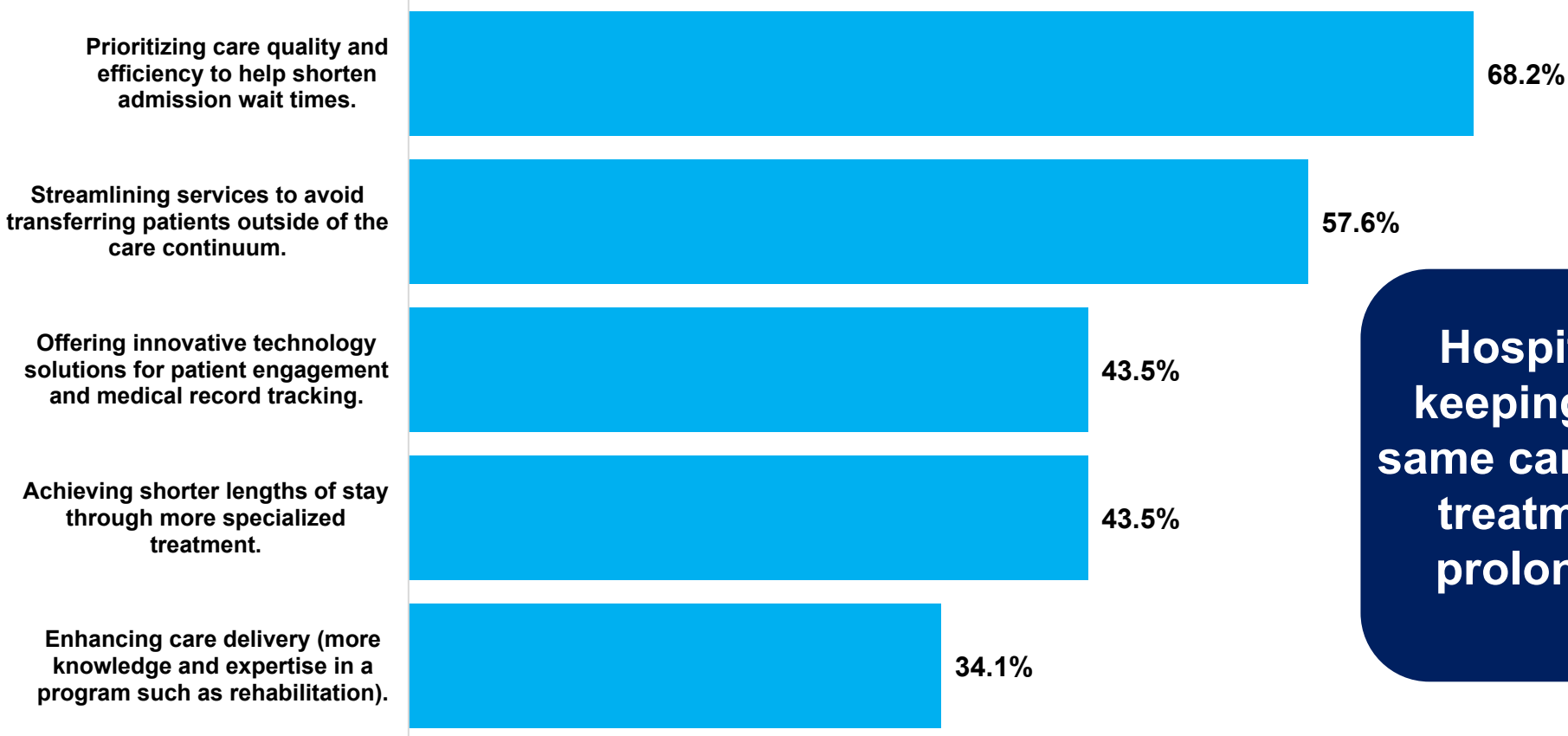


**Hospitals are investing  
in outpatient/ambulatory  
surgery centers**



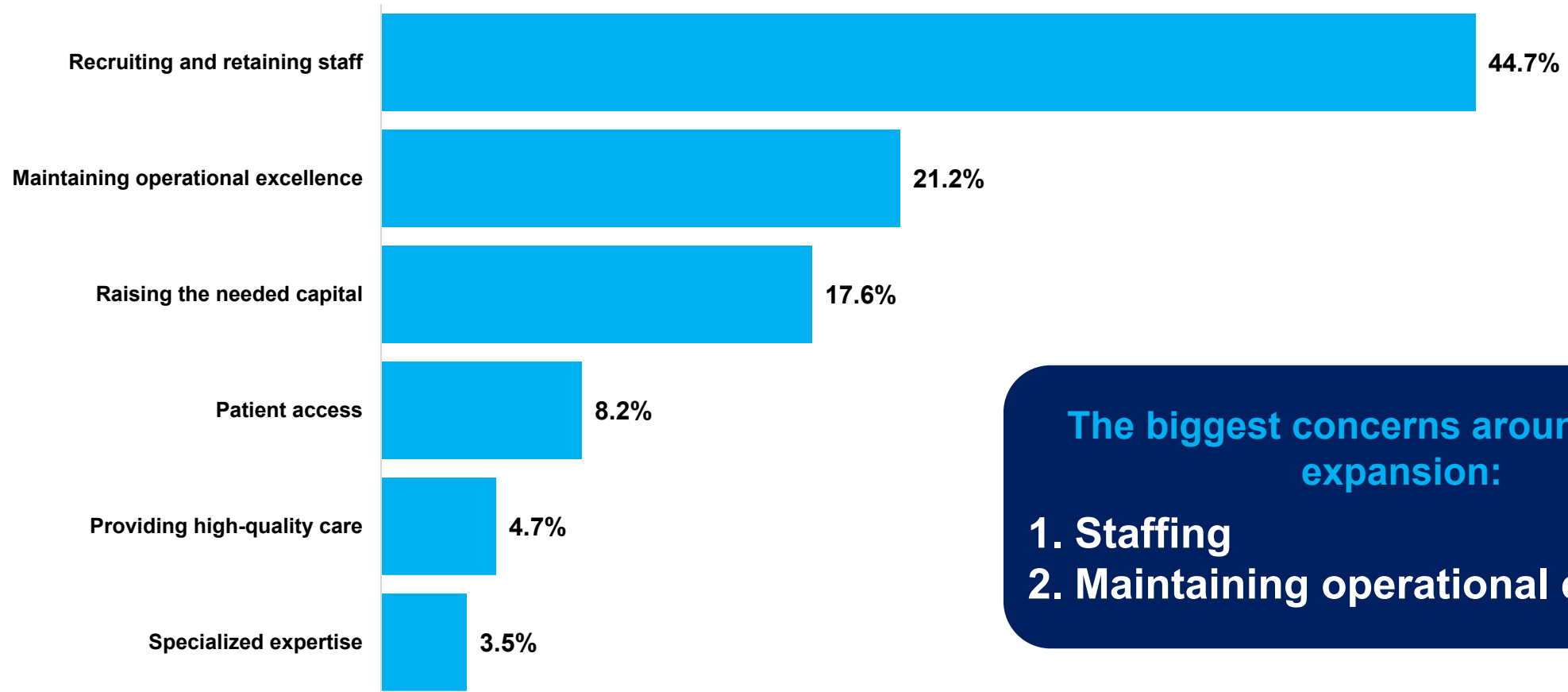
**Hospitals are integrating  
behavioral health  
services**

# How is your hospital working to improve the patient experience? (Please select all that apply.)



**Hospitals are prioritizing keeping patients within the same care continuum to avoid treatment disruption and prolonged length of stay.**

# What is your hospital's single biggest concern around market expansion?



The biggest concerns around market expansion:

1. Staffing
2. Maintaining operational excellence



**What type of partnerships have you considered to help address current hospital challenges and rising patient needs? (Please select all that apply.)**

**68%** Respondents are considering joint ventures or mergers/acquisitions to address challenges and rising patient needs.

**67%** Respondents are either already using or considering co-locating service lines as part of market expansion strategy.

# About The Sponsor

Lifepoint Rehabilitation is one of the largest joint-venture and contract managers of hospital-based rehabilitation programs in the nation. With decades of knowledge and expertise, they deliver high-quality outcomes to over 160,000 patients per year at more than 1,000 sites nationwide, through more than 30 joint-venture inpatient rehabilitation partnerships.

For more information, visit [LifepointRehabilitation.net](https://www.lifepointrehabilitation.net)



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