



# PMMC uses best-in-class solutions to help clients navigate the challenges of healthcare finance

## How do you help healthcare organizations navigate the biggest challenges in healthcare?

PMMC helps organizations understand how to maximize their net revenue. We provide the most accurate data which translates into high-impact insights in an easy-to-understand format. PMMC pairs this knowledge with strategy and consultation for our clients, ensuring that each gets the attention they

**10+ years** on the Short List

**95%** of respondents "agree" or "strongly agree" that PMMC's Contract Pro provides good value.

deserve. Our dedicated account teams understand we succeed when our clients succeed. Helping clients navigate challenges in healthcare finance is our top priority.

## What advice would you offer to healthcare leaders when choosing among vendors?

Ensure you are leveraging vendors that have proven success. You want a business that will be with you for the long haul and can give your organization the attention it needs. Picking a boutique business over a big business allows you to tailor services to your needs. We believe each client is unique and deserves to have solutions that fit their specific needs with tailored solutions versus the one-size-fits-all approach often taken by other vendors. PMMC prides itself on a white-glove approach, to ensure our clients achieve success based on their individual measures.

## What is some advice you can give providers for the successful implementation of a new product or service?

Successful implementation begins with good data. Spend the extra time upfront to ensure the data is accurate and complete. When our team receives clean data, we can implement it well. If your IT team is stretched thin, you may want to leverage PMMC's proven resources. With good data we can ensure a successful implementation, which leads to successful returns. ■



PMMC provides high-value revenue cycle software and services to improve the financial performance of healthcare providers so they have more resources to devote to patient care.

PMMC enables revenue strategies for hospitals and health systems with the industry's most integrated and accurate revenue cycle management platform – helping hospitals identify denials and underpayments, negotiate better payer contracts, optimize charges, and increase price transparency.

Clients see, on average, a 10 to 1 return on investment.

To learn more about HFMA's Peer Review program, visit [hfma.org/peerreview](https://hfma.org/peerreview)